

Visteon Citi Global Technology Conference

September 2017



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Chief Technology Officer

Forward-looking Information



- This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not guarantees of future results and conditions but rather are subject to various factors, risks and uncertainties that could cause our actual results to differ materially from those expressed in these forward-looking statements, including, but not limited to:
 - conditions within the automotive industry, including (i) the automotive vehicle production volumes and schedules of our customers, (ii) the financial condition of our customers and the effects of any restructuring or reorganization plans that may be undertaken by our customers, including work stoppages at our customers, and (iii) possible disruptions in the supply of commodities to us or our customers due to financial distress, work stoppages, natural disasters or civil unrest;
 - our ability to execute on our transformational plans and cost-reduction initiatives in the amounts and on the timing contemplated;
 - our ability to satisfy future capital and liquidity requirements; including our ability to access the credit and capital markets at the times and in the amounts needed and on terms acceptable to us; our ability to comply with financial and other covenants in our credit agreements; and the continuation of acceptable supplier payment terms;
 - our ability to satisfy pension and other post-employment benefit obligations;
 - our ability to access funds generated by foreign subsidiaries and joint ventures on a timely and cost effective basis;
 - general economic conditions, including changes in interest rates and fuel prices; the timing and expenses related to internal restructurings, employee reductions, acquisitions or dispositions and the effect of pension and other post-employment benefit obligations;
 - increases in raw material and energy costs and our ability to offset or recover these costs, increases in our warranty, product liability and recall costs or the outcome of legal or regulatory proceedings to which we are or may become a party; and
 - those factors identified in our filings with the SEC (including our Annual Report on Form 10-K for the fiscal year ended December 31, 2016).
- Caution should be taken not to place undue reliance on our forward-looking statements, which represent our view only as of the date of this presentation, and which we assume no obligation to update. New business wins, re-wins and backlog do not represent firm orders or firm commitments from customers, but are based on various assumptions, including the timing and duration of product launches, vehicle productions levels, customer price reductions and currency exchange rates.

Visteon Today and Shareholder Value Creation



\$3.1B Annual sales (Electronics)

10,000 Employees

18 Countries

22 Manufacturing locations

18 Technical centers

Van Buren Township,
Michigan, United States

Company headquarters

Long-Term Total Shareholder Return
(12/31/13 – 08/31/17)



(1) Peer group includes average returns of Autoliv, Continental, Delphi and Gentex.

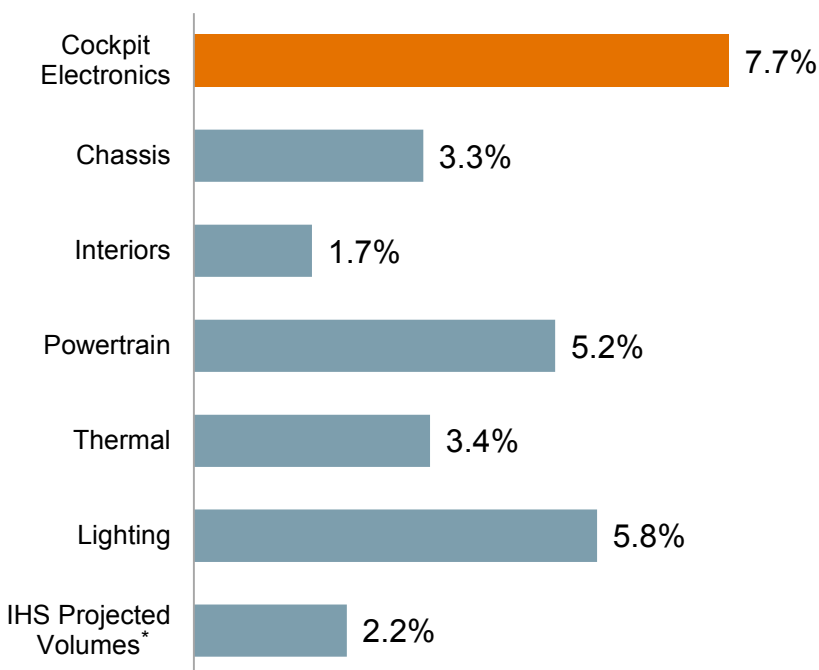
A global leader in automotive cockpit electronics and software

Only Pure-Play in Automotive Cockpit Electronics



Cockpit electronics is the fastest-growing segment

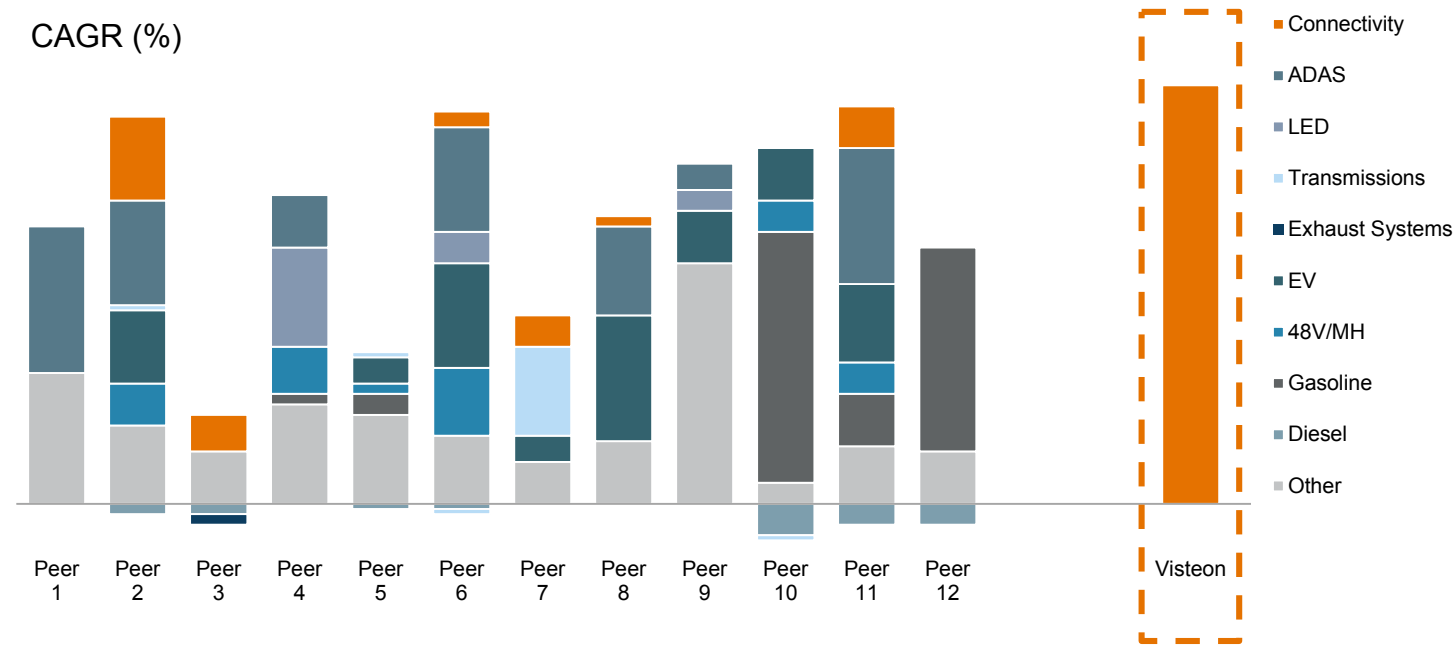
Revenue Growth (CAGR) : 2015-2022



Source: IHS Markit.
* Represents global production volumes from 2016-2021

Visteon is the only pure-play cockpit electronics company in the automotive industry

Visteon vs. Peers – Revenue Growth (CAGR) : 2016-2025



Source: UBS Autos Global Megatrends.

Only auto supplier with exclusive focus on fastest growing segment of auto electronics

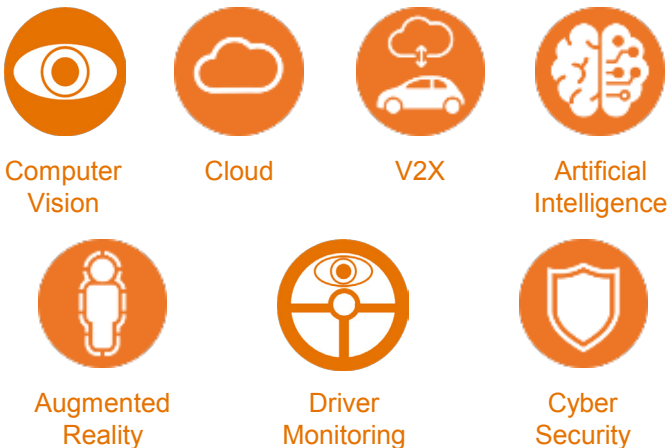
Industry-Leading Cockpit Electronics Product Portfolio



Visteon Products



Visteon Technologies



Top 5

Connected car Tier 1 supplier⁽¹⁾

#2

Automotive display systems⁽²⁾
Center stack displays and
Instrument cluster displays

#3

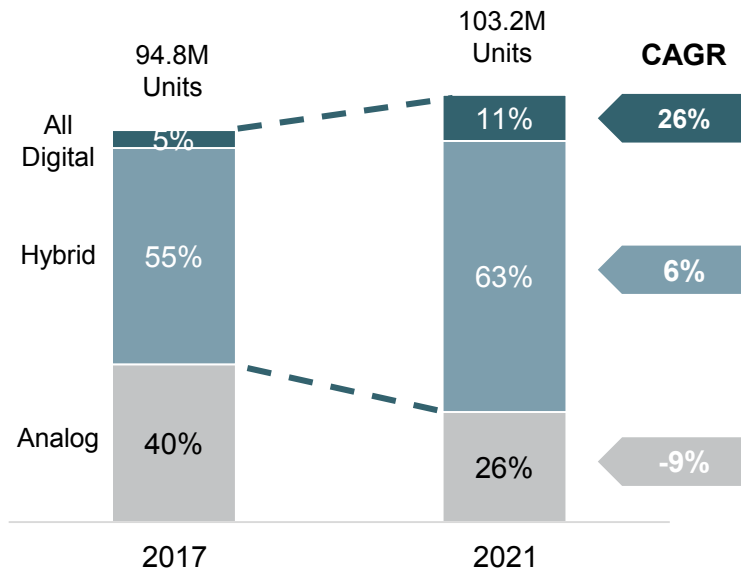
Head-Up displays⁽²⁾

(1) ABI Research.
(2) IHS Markit.

Complete product and technology portfolio with a strong market position

Digitization of Instrument Clusters

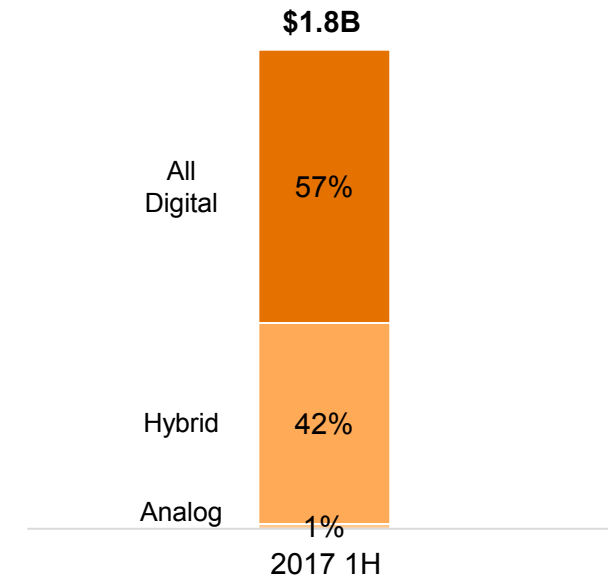
Instrument Cluster Market Trends



- All-digital is fastest-growing segment of clusters
- All-digital clusters expanding from luxury to mass market vehicles
- Hybrid clusters with larger displays growing fastest within the product segment

Source: IHS global production forecast March 2017

Visteon 2017 1H Instrument Cluster NBWs

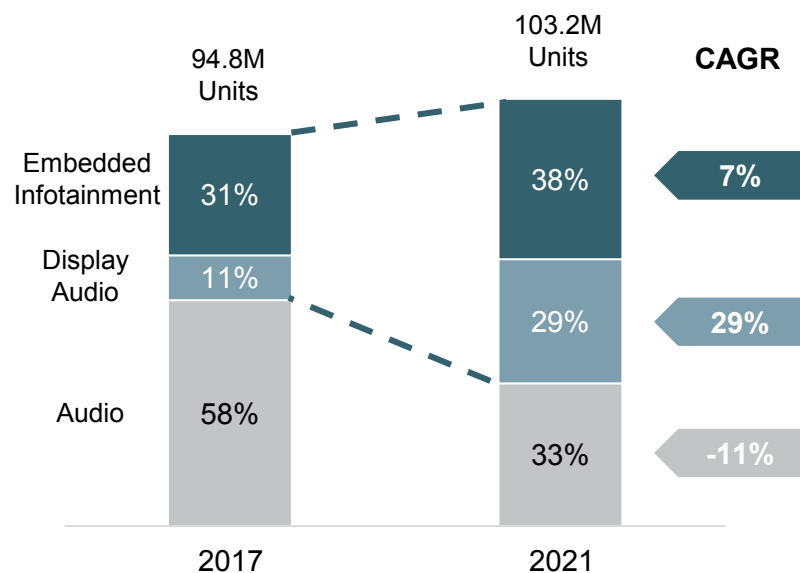


- Instrument clusters make up \$1.8B out of \$3.1B in 1H NBWs
- 99% incorporate digital displays and more than half are all-digital
- Digitization of clusters supports domain controller trend

Visteon leading industry transition toward digital clusters

High Growth in Display Audio and Infotainment Segment

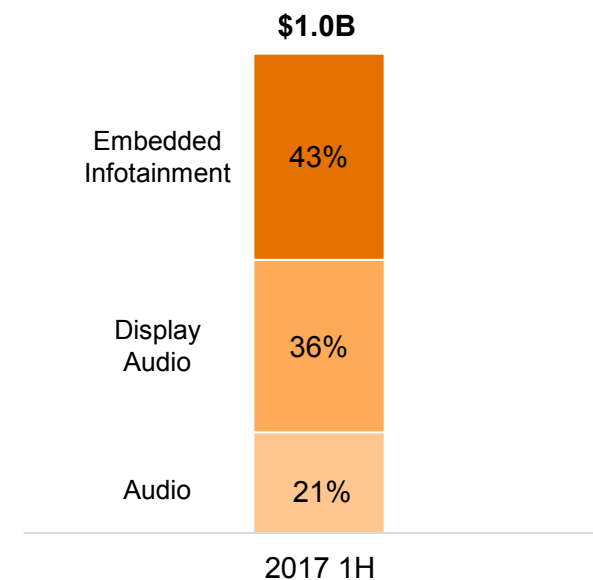
Audio/Infotainment Market Trends



- Display Audio with CarPlay and Android Auto is fastest-growing segment
- HTML5 and Android expected to be key technologies for Embedded Infotainment
- Audio systems remain relevant in emerging markets

Source: IHS global production forecast March 2017

Visteon 2017 1H Audio/Infotainment NBWs

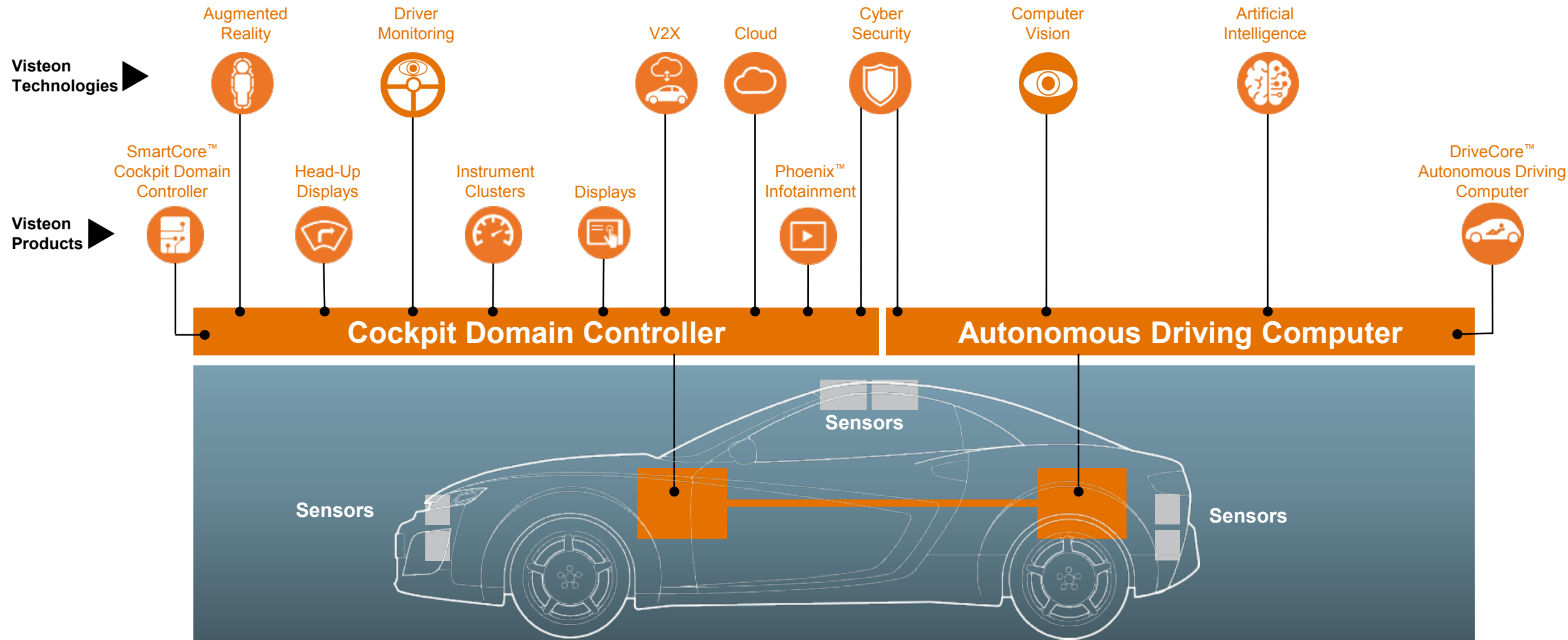


- Audio/Infotainment wins represent \$1B of \$3.1B in 1H NBWs
- Majority of wins are in Embedded or Display Audio segments
- Acquisition of AllGo Systems positions Visteon well in Display Audio
- Active customer engagements for Phoenix™ infotainment solution

Winning in faster-growing Infotainment product segments

Visteon Future Direction

Visteon®



Leader in centralized computing technology

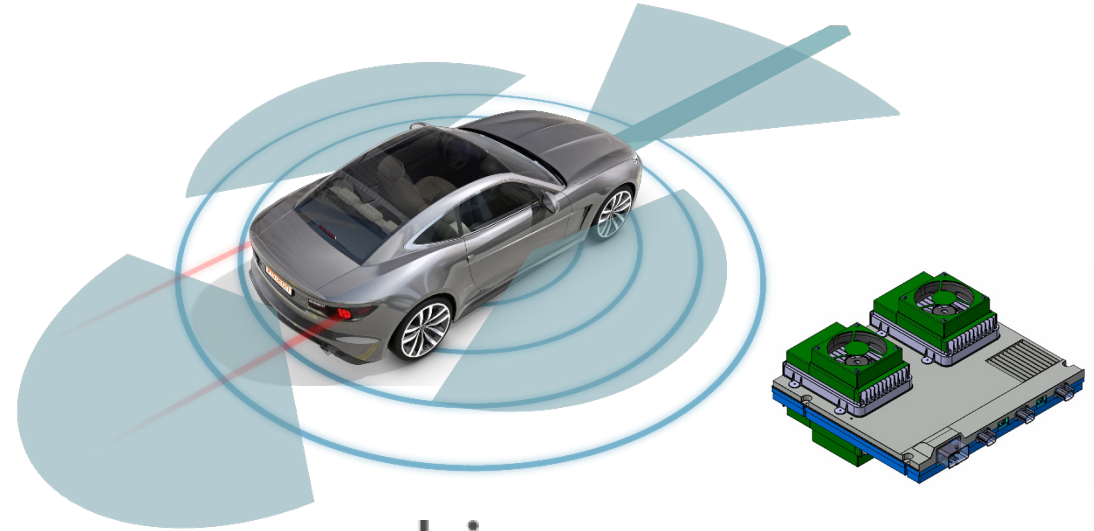
Growing Customer Engagements with New Offerings

Visteon®



smartcore
Cockpit Domain Controller

- Drives ECU consolidation and reduces cost to automakers
- First Tier 1 to deliver solution launching in early 2018
- Four automaker customers adopting this technology



drivecore
Autonomous Driving Computer

- Centralized failsafe, secured and scalable computation
- Open for algorithm developers
- Easy integration in vehicle

Delivering next generation operating systems for cockpit and autonomous driving

SmartCore™ Roadmap

The Most Advanced Cockpit Domain Controller Technology



Visteon®

Gen 1

Instrument cluster, radio, navigation, smartphone integration

Virtualization

4 Domains + SW Virtualization of GPU

2014

Gen 2

V2X, HUD, driver monitoring, Phoenix™, instrument cluster, radio, navigation, smartphone integration, Android O Integration

Virtualization

4 Domains + full HW Virtualization

2017

Gen 3

New features

Scalable HW architecture including Multi-SoC Architecture, V2X, surround view, HUD, augmented reality, driver monitoring, Android P & Phoenix™, instrument cluster, radio, navigation, smart assistance integrated, AI and cloud connectivity services

Virtualization

8 Domains + full HW Virtualization + Dynamic Scheduling + ASIL Certification

2019

- Scalable solution with Visteon hypervisor and software framework
- Higher levels of domain and feature integration in Gen 2 solution
- Three OEM customer awards across Gen 1 and Gen 2

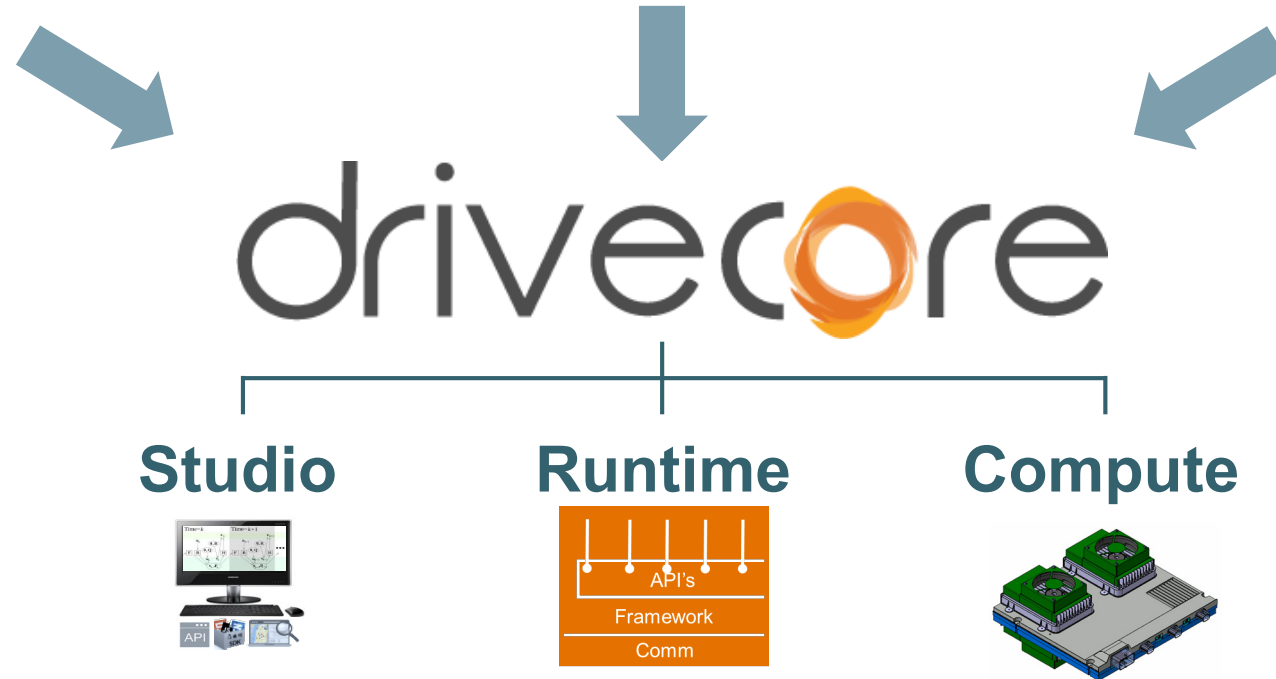
OEM Launches 2020+

OEM Launches 2018+

Open for algorithm
developers

Easy integration in
vehicle

Failsafe and secure
centralized computation



Enables easy, controlled and secured algorithm development for autonomous driving computation

Our Technology Roadmap



smartcore

2015
Launched domain
controller for
cockpit

phoenix

2017
Launch next-
generation
infotainment

drivecore

2018
Launch autonomous
driving domain
controller platform

2019
Launch next gen
for cockpit and
autonomous driving

Appendix

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- Because not all companies use identical calculations, adjusted EBITDA, free cash flow and adjusted free cash flow used throughout this presentation may not be comparable to other similarly titled measures of other companies.
- In order to provide the forward-looking non-GAAP financial measures for full-year 2016 and 2017, the Company is providing reconciliations to the most directly comparable GAAP financial measures on the subsequent slides. The provision of these comparable GAAP financial measures is not intended to indicate that the Company is explicitly or implicitly providing projections on those GAAP financial measures, and actual results for such measures are likely to vary from those presented. The reconciliations include all information reasonably available to the Company at the date of this presentation and the adjustments that management can reasonably predict.

Full-Year 2017 Guidance

(Electronics Product Group)

	FY 2016 Actual	FY 2017 Guidance
Sales	\$3.107B	\$3.1 - 3.2B
Adjusted EBITDA	\$346M 11.1%	\$355 - 370M ~11.5%
Adjusted free cash flow	\$167M	\$165 - 180M

2017 Guidance Reconciliation



Adjusted EBITDA *(Electronics Product Group)*

(Dollars in Millions)	Three Months Ended June 30		Six Months Ended June 30		Estimated Full Year
	2016	2017	2016	2017	2017
Electronics	\$79	\$84	\$173	\$185	
Other	(2)	-	(7)	-	
Adjusted EBITDA	<u>\$77</u>	<u>\$84</u>	<u>\$166</u>	<u>\$185</u>	<u>\$355 - \$370</u>
Depreciation and amortization	20	22	41	41	85
Restructuring expense	7	3	17	4	10
Interest expense, net	3	4	5	9	15
Equity in net income of non-consolidated affiliates	(3)	(3)	(3)	(5)	(10)
Other (income) expense, net	-	(3)	4	(2)	-
Provision for income taxes	9	10	22	26	53
(Income) loss from discontinued operations, net of tax	9	-	22	(8)	(8)
Non-cash, stock-based compensation expense	2	4	4	6	14
Net income attributable to non-controlling interests	4	3	8	7	15
Other	-	(1)	1	(1)	(1)
Net Income attributable to Visteon	<u><u>\$26</u></u>	<u><u>\$45</u></u>	<u><u>\$45</u></u>	<u><u>\$108</u></u>	<u><u>\$182 - \$197</u></u>

2017 Guidance Reconciliation (cont'd)



Free Cash Flow and Adjusted Free Cash Flow (Electronics Product Group)

(Dollars in Millions)	2016					2017			2017 FY Guidance	
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	YTD	Low-end	High-end
<u>Cash from (used by) operating activities</u>										
Total Visteon	(\$58)	\$72	\$24	\$82	\$120	(\$10)	\$96	\$86		
Less: Discontinued operations and other operations	(45)	(20)	(9)	(4)	(78)	-	-	-		
Cash from (used by) operating activities (Electronics)	(\$13)	\$92	\$33	\$86	\$198	(\$10)	\$96	\$86	\$205	\$220
<u>Capital expenditures</u>										
Total Visteon	\$25	\$12	\$19	\$19	\$75	\$32	\$15	\$47		
Less: Discontinued operations and other operations	1	-	1	(1)	1	-	-	-		
Capital expenditures (Electronics)	\$24	\$12	\$18	\$20	\$74	\$32	\$15	\$47	\$80	\$80
<u>Free cash flow (Electronics)</u>										
Cash from (used by) operating activities (Electronics)	(\$13)	\$92	\$33	\$86	\$198	(\$10)	\$96	\$86	\$205	\$220
Less: Capital expenditures (Electronics)	24	12	18	20	74	32	15	47	80	80
Free cash flow (Electronics)	(\$37)	\$80	\$15	\$66	\$124	(\$42)	\$81	\$39	\$125	\$140
Exclude: Restructuring / transformation-related payments (Electronics)	15	7	8	13	43	12	6	18	40 ⁽¹⁾	40 ⁽¹⁾
Adjusted free cash flow (Electronics)	(\$22)	\$87	\$23	\$79	\$167	(\$30)	\$87	\$57	\$165	\$180

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