

# Deutsche Bank Global Auto Industry Conference

June 2020



Visteon®

# Forward-Looking Information



- This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "will," "may," "designed to," "outlook," "believes," "should," "anticipates," "plans," "expects," "intends," "estimates," "forecasts" and similar expressions identify certain of these forward-looking statements. Forward-looking statements are not guarantees of future results and conditions but rather are subject to various factors, risks and uncertainties that could cause our actual results to differ materially from those expressed in these forward-looking statements, including, but not limited to:
  - continued and future impacts of the coronavirus (COVID-19) pandemic on our financial condition and business operations including, but not limited to, global supply chain disruptions, market downturns, reduced consumer demand, and new government actions or restrictions;
  - conditions within the automotive industry, including (i) the automotive vehicle production volumes and schedules of our customers, (ii) the financial condition of our customers and the effects of any restructuring or reorganization plans that may be undertaken by our customers, including work stoppages at our customers, and (iii) possible disruptions in the supply of commodities to us or our customers due to financial distress, work stoppages, natural disasters or civil unrest;
  - our ability to execute on our transformational plans and cost-reduction initiatives in the amounts and on the timing contemplated;
  - our ability to satisfy future capital and liquidity requirements; including our ability to access the credit and capital markets at the times and in the amounts needed and on terms acceptable to us; our ability to comply with financial and other covenants in our credit agreements; and the continuation of acceptable supplier payment terms;
  - our ability to satisfy pension and other post-employment benefit obligations;
  - our ability to access funds generated by foreign subsidiaries and joint ventures on a timely and cost effective basis;
  - general economic conditions, including changes in interest rates and fuel prices; the timing and expenses related to internal restructurings, employee reductions, acquisitions or dispositions and the effect of pension and other post-employment benefit obligations;
  - increases in raw material and energy costs and our ability to offset or recover these costs, increases in our warranty, product liability and recall costs or the outcome of legal or regulatory proceedings to which we are or may become a party; and
  - those factors identified in our filings with the SEC (including our Annual Report on Form 10-K for the fiscal year ended December 31, 2019 as updated by our subsequent filings with the Securities and Exchange Commission).
- Caution should be taken not to place undue reliance on our forward-looking statements, which represent our view only as of the date of this presentation, and which we assume no obligation to update. Financial results presented herein are unaudited. New business wins, re-wins and backlog do not represent firm orders or firm commitments from customers, but are based on various assumptions, including the timing and duration of product launches, vehicle production levels, customer cancellations, installation rates, customer price reductions and currency exchange rates.

# Visteon At A Glance



Leading supplier of innovative cockpit electronics and advanced safety systems to carmakers globally



\$2.9B annual sales<sup>1</sup>



11,000 employees



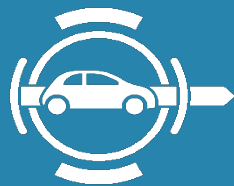
18 countries



20 manufacturing locations



18 technical centers



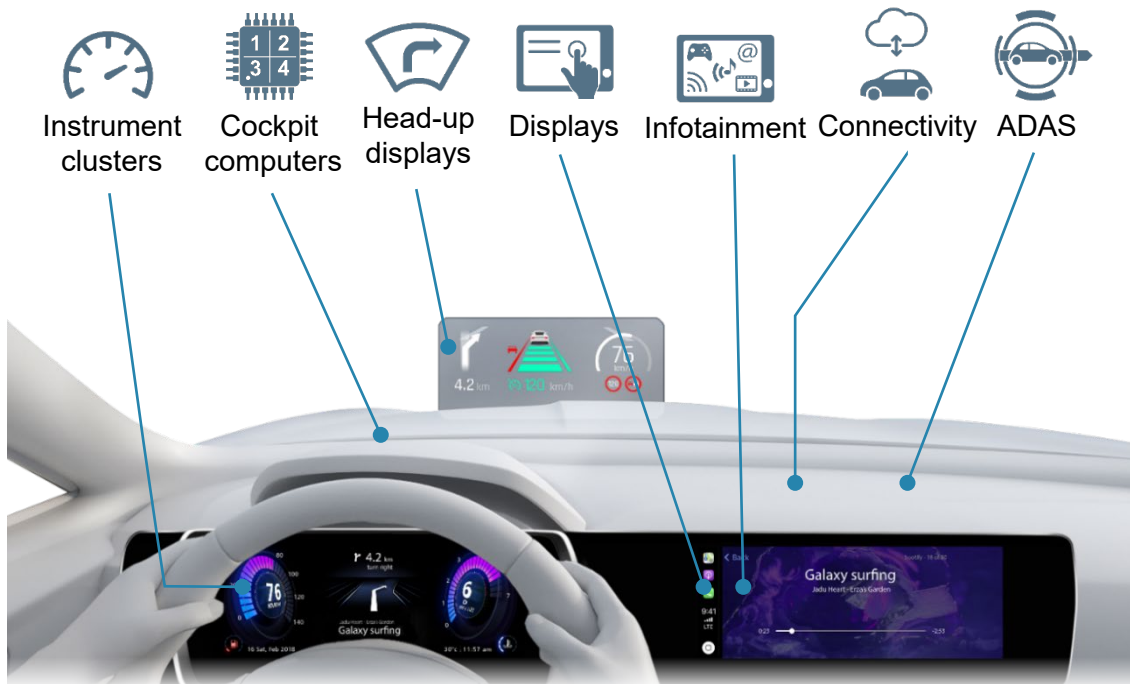
Leading the evolution of automotive digital cockpits and safety solutions

# Industry-Leading Products for a Broad Customer Base

*Pure play cockpit electronics supplier with comprehensive product portfolio*

Visteon®

## PRODUCT PORTFOLIO



## CUSTOMER DIVERSITY



# Managing Through COVID-19

*Addressing near-term headwinds while positioning company for the future*

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## SHORT-TERM MEASURES



### Strong Balance Sheet

Ample cash with no near-term debt maturities



### Preserve Cash

Actively monitoring cash requirements



### Strict Cost Controls

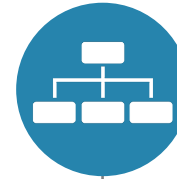
Tightened operational and capital expense controls



### Launch New Programs

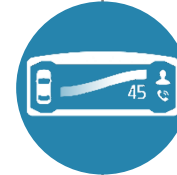
Continued focus on successful product launches

## MID-TERM OBJECTIVES



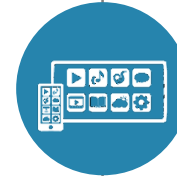
### Realign Structural Costs

Align operational costs to new market levels



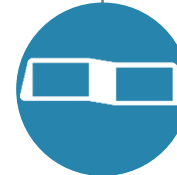
### Solidify Digital Cluster Leadership

Expand customer base leveraging platform



### Grow Market Share in Infotainment

Leverage Android and apps for market share gains



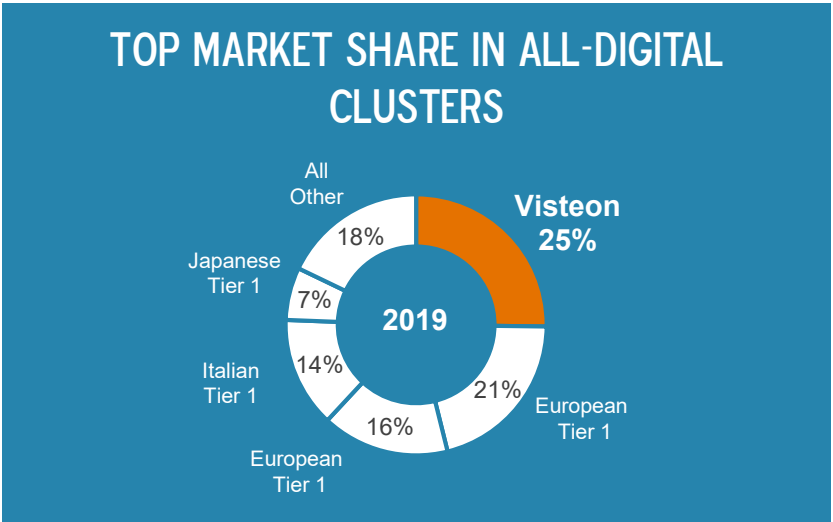
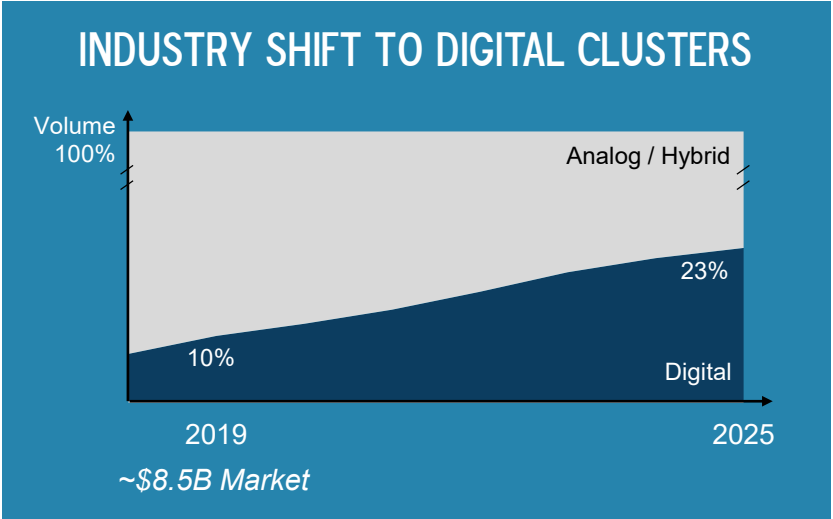
### Lead Transition to Multi-Display Modules

Innovation in display stack technologies



# Instrument Clusters

*Solidifying leadership by leveraging digital cluster platform*



### KEY TRENDS

ADAS Integration

User Experience

Customizable

### VISTEON'S STRATEGY FOR CLUSTERS

OEM 1

OEM 2

OEM 3

#### Visteon Digital Cluster Platform

Cluster Applications

Tell Tales

Chimes

Navigation

Cover Art

Speedometer

ADAS

Telephony

Digital Cluster Middleware

AutoSAR OS

QNX OS

Hardware

Rich 2D and 3D Graphics

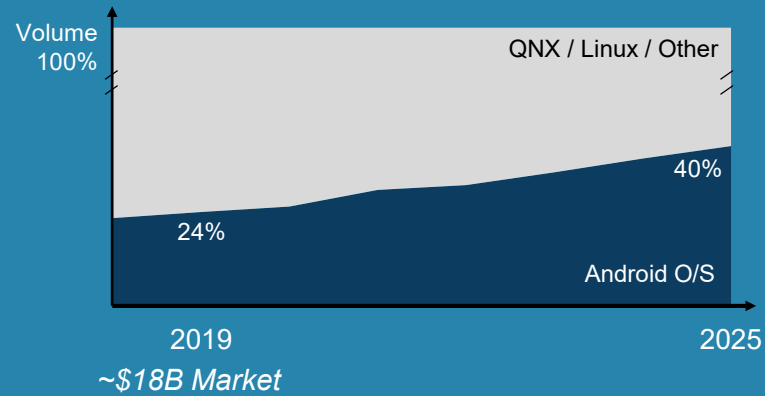
Integrated with Infotainment

# Infotainment

Growing market share by leveraging Android and apps

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## GROWTH OF ANDROID OPERATING SYSTEM



## KEY TRENDS



Apps

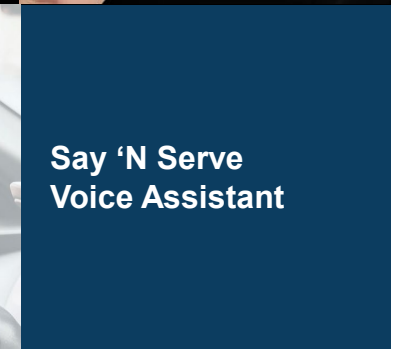
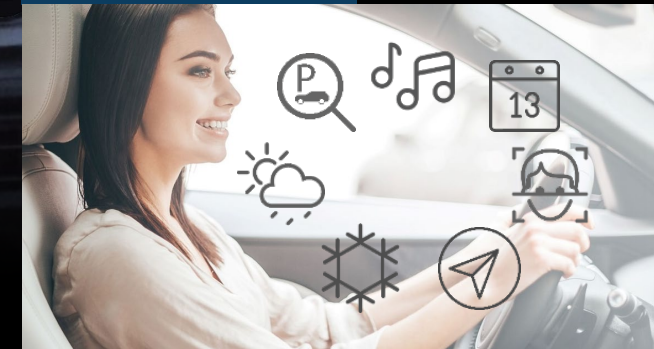


Voice Recognition



Smartphone Projection

## VISTEON'S STRATEGY FOR INFOTAINMENT



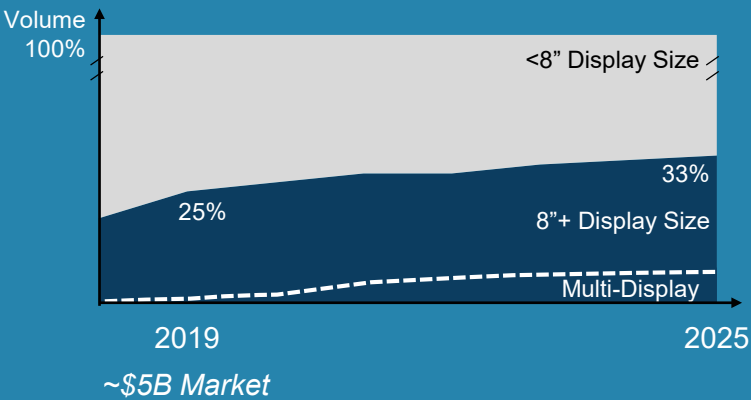
## VISTEON INFOTAINMENT CUSTOMERS



# Displays

Leading transition to multi-display modules through innovation

## GROWTH OF DISPLAY SIZES



## KEY TRENDS



Larger Size



Multi-Displays



Sensor Integration

## VISTEON'S STRATEGY FOR DISPLAYS



Innovative  
Manufacturing  
Capabilities

## Technology Innovation for Optimized Performance



microZone™ Cell

## VISTEON DISPLAY CUSTOMERS



Display on Nissan Aria SUV



# Investment Thesis

*Visteon is a compelling long-term investment opportunity*

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## Pure Play Cockpit Electronics Company

- ▶ Secular trends transforming cockpit electronics
- ▶ Nimble and adaptable to changing environment
- ▶ Leading supplier of cockpit electronics to global OEMs



## Innovative Product Portfolio

- ▶ Leading analog-to-digital transition in clusters
- ▶ Introduced industry-first cockpit domain controller
- ▶ Innovative display technologies



## Competitive Cost Structure

- ▶ Leveraging industry-leading engineering footprint
- ▶ Commercial and operational discipline
- ▶ Focused on emerging stronger post COVID-19



## Strong Balance Sheet

- ▶ Ample cash to withstand near-term challenges
- ▶ No material near-term debt maturities
- ▶ Net cash position at the end of Q1 2020

# Visteon®

