# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

# **FORM 10-Q**

(Mark One)

 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

 OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015,

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

to

For the transition period from \_\_\_\_\_

Commission file number 001-15827

# VISTEON CORPORATION

(Exact name of registrant as specified in its charter)

State of Delaware

(State or other jurisdiction of incorporation or organization)

One Village Center Drive, Van Buren Township, Michigan

(Address of principal executive offices)

Registrant's telephone number, including area code: (800)-VISTEON

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes <u>u</u> No\_\_\_

Indicate by check mark whether the registrant: has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes <u>ü</u> No \_\_\_

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer <u>u</u> Accelerated filer <u>Non-accelerated filer</u> Smaller reporting company <u></u>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes \_\_\_ No <u>ü</u>

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes <u>u</u> No\_\_\_

As of April 30, 2015, the registrant had outstanding 44,624,456 shares of common stock.

Exhibit index located on page number 45.

38-3519512

(I.R.S. Employer Identification No.)

48111

(Zip code)

# Visteon Corporation and Subsidiaries

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### Part I Financial Information

# Item 1. Consolidated Financial Statements

# VISTEON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Dollars in Millions Except Per Share Amounts) (Unaudited)

|  | Three Months Ended March 31 |    |        |  |
|--|-----------------------------|----|--------|--|
|  | <br>2015                    |    | 2014   |  |
| Sales  | \$<br>2,029                 | \$ | 1,718  |  |
| Cost of sales  | 1,817                       |    | 1,539  |  |
| Gross margin   | <br>212                     |    | 179    |  |
| Selling, general and administrative expenses                   | 96                          |    | 81     |  |
| Transformation and integration costs                           | 14                          |    | 6      |  |
| Interest expense   | 8                           |    | 10     |  |
| Restructuring expense  | 4                           |    | 1      |  |
| Interest income  | 2                           |    | 2      |  |
| Equity in net income of non-consolidated affiliates            | 2                           |    | 2      |  |
| Income before income taxes                                     | 94                          |    | 85     |  |
| Provision for income taxes                                     | <br>1                       |    | 31     |  |
| Net income from continuing operations                          | 93                          |    | 54     |  |
| Loss from discontinued operations, net of tax                  | (23)                        |    | (6)    |  |
| Net income   | 70                          |    | 48     |  |
| Net income attributable to non-controlling interests           | 20                          |    | 29     |  |
| Net income attributable to Visteon Corporation                 | \$<br>50                    | \$ | 19     |  |
| Basic earnings (loss) per share:                               |                             |    |        |  |
| Continuing operations  | \$<br>1.64                  | \$ | 0.53   |  |
| Discontinued operations  | (0.51)                      |    | (0.14) |  |
| Basic earnings per share attributable to Visteon Corporation   | \$<br>1.13                  | \$ | 0.39   |  |
| <u>Diluted earnings (loss) per share:</u>                      |                             |    |        |  |
| Continuing operations  | \$<br>1.60                  | \$ | 0.52   |  |
| Discontinued operations  | (0.50)                      |    | (0.14) |  |
| Diluted earnings per share attributable to Visteon Corporation | \$<br>1.10                  | \$ | 0.38   |  |
| Comprehensive income:  |                             |    |        |  |
| Comprehensive income   | \$<br>20                    | \$ | 27     |  |
| Comprehensive income attributable to Visteon Corporation       | \$<br>8                     | \$ | 7      |  |

See accompanying notes to the consolidated financial statements.

# VISTEON CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Dollars in Millions)

| ASSETS         Cash and equivalents       \$ 90 7         Restricted cash       9         Accounts receivable, net       1,367         Inventories, net       541         Other current assets       428         Total current assets       3,252         Property and equipment, net       1,365         Intragible assets, net       393         Investments in non-consolidated affiliates       166         Other current assets       163         Other current assets       163         Total assets       \$ 5,339         Sort-term debt, including current portion of long-term debt       \$ 124         Accounts payable       1,257         Accounts payable       1,257         Cast and employee liabilities       396         Other con-current liabilities       396         Total current liabilities       396         Total current liabilities       1,929         Long-term debt       833         Employee bachfits       5,28         Deferred tax liabilities       105         Stockholders' equity:   | er 31<br>4 |
|---|------------|
| Restricted cash9Accounts receivable, net1.367Inventories, net541Other current assets428Total current assets3.252Property and equipment, net1.365Intangible assets, net303Investments in non-consolidated affiliates166Other current assets163Total assets\$ 5.339Sort-term debt, including current portion of long-term debt\$ 124Short-term debt, including current portion of long-term debt\$ 124Accounts payable1.257Accounts payable1.257Other current liabilities396Other current liabilities1929Ioag-term debt105Stot-term debt, including current portion of long-term debt5Accounts payable1.257Accounts payable1.257Cong-term liabilities396Deferred tax liabilities105Stock varient liabilities105Stock varient liabilities105Stock variants-Account spould1.251And conduct of payable1.251Account spould1.254Account spould of the capital1.254Account asset outstanding at March 31, 2015 and December 31, 2014)1Stock variants2Additional paid-in capital1.254Additional paid-in capital1.254Attilde demining711Accountal dother comprehensive loss(341)  |            |
| Accounts receivable, net1,367Inventories, net541Other current assets3,252Property and equipment, net1,365Intragible assets, net303Investmentis in non-consolidated affiliates166Other non-current assets163Total assets\$ 5,339S\$Intragible assets, net163Other non-current assets163Total assets\$ 5,339S\$Intragible assets, net163Other non-current assets163Total assets\$ 124S124Sort-term debt, including current portion of long-term debt\$ 124Accounts payable1,257Accured employee liabilities152Other current liabilities396Total current liabilities1929Long-term debt\$ 333Employee benefits528Defered tax liabilities105Stockholders' equipt;105Preferred stock (par value \$0.01, 250 million shares authorized, none outstanding at March 31, 2015and December 31, 2014)Stock warrants2Additional paid-in capital1,254Retained earnings711Accurnal ded torber comprehensive loss(34)   | 822        |
| Inventories, net     541       Other current assets     428       Total current assets     3,252       Property and equipment, net     1,365       Intangible assets, net     393       Investments in non-consolidated affiliates     166       Other non-current assets     163       Total assets     5       Softwarent     5       Softwarent     1       Softwarent  | 9          |
| Other current assets428Total current assets3,252Property and equipment, net1,365Intangible assets, net393Investments in non-consolidated affiliates166Other non-current assets163Total assets\$ 5,339Sockard equipment, net elution of long-term debt\$ 124Accounts payable1,257Account payable152Other current labilities396Total current liabilities152Other current liabilities396Total current liabilities152Other current liabilities121Other non-current liabilities2Additoal paid-in capital2Additional paid-in capital1.254Retained earnings711Accumulated other comprehensive loss(341)Traceur other non-current liabilities(341)Total current liabilities(341)Total current liabilities(341)Total current liabilities | 1,351      |
| Total current assets3,252Property and equipment, net1,365Intangible assets, net393Investments in non-consolidated affiliates166Other non-current assets163Total assets\$ 5,339S\$LIABILITIES AND EQUITYShort-term debt, including current portion of long-term debt\$ 1,257Accrued employee liabilities152Other current liabilities396Total current liabilities396Total current liabilities1,257Accrued employee liabilities152Other current liabilities396Total current liabilities1,929Long-term debt833Employee benefits528Deferred tax liabilities105Stockholders' equity:  | 537        |
| Property and equipment, net1,365Intangible assets, net393Investments in non-consolidated affiliates166Other non-current assets163Total assets\$ 5,339Sont-term debt, including current portion of long-term debt\$ 124Short-term debt, including current portion of long-term debt\$ 1,257Accounts payable1,257Cher urrent liabilities152Other unrent liabilities396Total current liabilities1,929Cong-term debt\$ 124Employee banefits528Deferred tax liabilities121Other on-current liabilities121Other non-current liabilities105Stockholders' equity:121Preferred stock (par value \$0.01, 50 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015<br>and December 31, 2014)-Stock warrants2Accumulated other comprehensive loss(341)Treasury stock(744)   | 415        |
| Intangible assets, net393Investments in non-consolidated affiliates166Other non-current assets163Total assets\$ 5,339Standard assets\$ 1,237LIABILITIES AND EQUITYShort-term debt, including current portion of long-term debtAccounts payable1,257Accrued employee liabilitiesOther current liabilities152Other current liabilities1,929Long-term debt\$ 333Employee benefits528Deferred tax liabilities105Other non-current liabilities105Stockholders' equity:105Preferred stock (par value \$0.01, 250 million shares authorized, none outstanding at March 31, 2014)Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)   | 3,134      |
| Investments in non-consolidated affiliates       166         Other non-current assets       163         Total assets       \$ 5,339         Status       \$ 5,339         Short-term debt, including current portion of long-term debt       \$ 124         Accounts payable       1,257         Accrued employee liabilities       152         Other current liabilities       396         Total current liabilities       1,929         Long-term debt       833         Employee benefits       528         Deferred tax liabilities       121         Other non-current liabilities       121         Other non-current liabilities       528         Deferred tax liabilities       105         Stockholders' equity:       105         Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015 and December 31, 2014)   | 1,440      |
| Other non-current assets163Total assets\$\$LIABILITIES AND EQUITYShort-term debt, including current portion of long-term debt\$124\$Accounts payable1,2571,2571Accrued employee liabilities15211Other current liabilities192911Total current liabilities1,92911Total current liabilities1,92911Deferred tax liabilities12111Other non-current liabilities10511Deferred tax liabilities10511Stockholders' equity:10511Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)  | 407        |
| Total assets\$5,339\$LIABILITIES AND EQUITYShort-term debt, including current portion of long-term debt\$124\$Accounts payable1,257124\$Accrued employee liabilities1520Other current liabilities3961Total current liabilities1,9291Long-term debt8331Employee benefits2281Deferred tax liabilities105121Other current liabilities1051Stockholders' equity:1051Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)  | 165        |
| LIABILITIES AND EQUITY         Short-term debt, including current portion of long-term debt       \$       124       \$         Accounts payable       1,257   <  | 177        |
| Short-term debt, including current portion of long-term debt\$124\$Accounts payable1,257Accrued employee liabilities152Other current liabilities396Total current liabilities1,929Long-term debt833Employee benefits528Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:105Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Stock warrants2Additional paid-in capital1,254Retained earnings(341)Accunulated other comprehensive loss(341)  | 5,323      |
| Short-term debt, including current portion of long-term debt\$124\$Accounts payable1,257Accrued employee liabilities152Other current liabilities396Total current liabilities1,929Long-term debt833Employee benefits528Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:105Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Stockwarrants2Stock warrants2Additional paid-in capital1,254Retained earnings(341)Treasury stock(341)  |            |
| Accounts payable1,257Accrued employee liabilities152Other current liabilities396Total current liabilities1,929Long-term debt833Employee benefits528Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:-Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)-Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015<br>and December 31, 2014)-Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | 1.40       |
| Accrued employee liabilities152Other current liabilities396Total current liabilities1,929Long-term debt833Employee benefits528Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:105Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Common stock (par value \$0.01, 50 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)—Stock warrants2Additional paid-in capital1,254Retained earnings711Accunulated other comprehensive loss(341)Treasury stock(744)   | 142        |
| Other current liabilities396Total current liabilities1,929Long-term debt833Employee benefits528Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:105Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 20151Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | 1,186      |
| Total current liabilities1,929Long-term debt833Employee benefits528Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:105Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)   | 174        |
| Long-term debt833Employee benefits528Deferred tax liabilities121Other non-current liabilities105Other non-current liabilities105Stockholders' equity:—Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Common stock (par value \$0.01, 50 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | 330        |
| Employee benefits528Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:-Stockholders' equity:-Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)-Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | 1,832      |
| Deferred tax liabilities121Other non-current liabilities105Stockholders' equity:Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)   | 839        |
| Other non-current liabilities105Stockholders' equity:   | 566        |
| Stockholders' equity:Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | 120        |
| Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)   | 145        |
| Preferred stock (par value \$0.01, 50 million shares authorized, none outstanding at March 31, 2015<br>and December 31, 2014)—Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)   |            |
| and December 31, 2014)—Common stock (par value \$0.01, 250 million shares authorized, 54 million shares issued, and 44<br>million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  |            |
| million shares outstanding at March 31, 2015 and December 31, 2014)1Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | _          |
| Stock warrants2Additional paid-in capital1,254Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | 1          |
| Retained earnings711Accumulated other comprehensive loss(341)Treasury stock(744)  | 3          |
| Accumulated other comprehensive loss     (341)       Treasury stock     (744)   | 1,246      |
| Treasury stock (744)  | 661        |
| Treasury stock (744)  | (299)      |
| Total Visteon Corporation stockholders' equity     883  | (747)      |
|   | 865        |
| Non-controlling interests 940   | 956        |
| Total equity 1,823  | 1,821      |
| Total liabilities and equity \$ 5,339 \$  | 5,323      |

See accompanying notes to the consolidated financial statements.

# VISTEON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS<sup>1</sup> (Dollars in Millions) (Unaudited)

|   | Three Months Ended<br>March 31 |      |    | led   |
|---|--------------------------------|------|----|-------|
|   | 2                              | 2015 |    | 2014  |
| Operating Activities  |                                |      |    |       |
| Net income  | \$                             | 70   | \$ | 48    |
| Adjustments to reconcile net income to net cash provided from operating activities: |                                |      |    |       |
| Depreciation and amortization   |                                | 68   |    | 66    |
| Asset impairments and losses on divestitures  |                                | 14   |    | —     |
| Equity in net income of non-consolidated affiliates, net of dividends remitted      |                                | (2)  |    | (2)   |
| Non-cash stock-based compensation   |                                | 3    |    | 3     |
| Changes in assets and liabilities:  |                                |      |    |       |
| Accounts receivable   |                                | (62) |    | (90)  |
| Inventories   |                                | (29) |    | (18)  |
| Accounts payable  |                                | 110  |    | 131   |
| Other assets and other liabilities  |                                | 1    |    | (42)  |
| Net cash provided from operating activities   |                                | 173  |    | 96    |
| Investing Activities  |                                |      |    |       |
| Capital expenditures  |                                | (55) |    | (52)  |
| Loan to non-consolidated affiliate  |                                | (10) |    | _     |
| Proceeds from asset sales and business divestitures                                 |                                | 3    |    | 35    |
| Other   |                                | (8)  |    | (3)   |
| Net cash used by investing activities   |                                | (70) |    | (20)  |
| Financing Activities  |                                |      |    |       |
| Short-term debt, net  |                                | (10) |    | (4)   |
| Principal payments on debt  |                                | (3)  |    | (1)   |
| Dividends paid to non-controlling interests   |                                | (3)  |    | (16)  |
| Stock warrant and option exercises  |                                | 10   |    | 1     |
| Net cash used by financing activities   |                                | (6)  |    | (20)  |
| Effect of exchange rate changes on cash and equivalents                             |                                | (17) |    | (5)   |
| Net increase in cash and equivalents  |                                | 80   |    | 51    |
| Cash and equivalents at beginning of the period                                     |                                | 827  |    | 1,677 |
| Cash and equivalents at end of the period   | \$                             | 907  | \$ | 1,728 |

<sup>1</sup> The Company has combined cash flows from discontinued operations with cash flows from continuing operations within the operating, investing and financing categories. As such, cash and equivalents above include \$5 million of assets held reflected in Other current assets on the Consolidated Balance Sheet as of December 31, 2014.

See accompanying notes to the consolidated financial statements.

# VISTEON CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 1. Description of Business**

Visteon Corporation (the "Company" or "Visteon") is a global supplier of automotive systems, modules and components to global automotive original equipment manufacturers ("OEMs"). Headquartered in Van Buren Township, Michigan, Visteon has a workforce of approximately 26,000 employees and a network of manufacturing operations, technical centers and joint ventures in every major geographic region of the world. Visteon delivers value for its customers and stockholders through two technology-focused core businesses: vehicle cockpit electronics and thermal energy management. The Company's vehicle cockpit electronics product line includes audio systems, infotainment systems, driver information systems, connectivity and telematics solutions, climate controls, and electronic control modules. The Company's vehicle cockpit electronics business comprises and is reported under the Electronics segment. Visteon's thermal energy management products include climate air handling modules, powertrain cooling modules, heat exchangers, compressors, fluid transport systems, and engine induction systems. Visteon's thermal energy management business comprises and is reported under the Climate segment. In September 2012, the Company announced a comprehensive shareholder value creation plan that has transformed and continues to transform the Company's business operations. A summary of transactions impacting the Company's businesses is provided below, as follows.

#### Climate

On December 17, 2014, Visteon and its wholly owned subsidiary, VIHI, LLC entered into a Share Purchase Agreement with Hahn & Co. Auto Holdings Co., Ltd. and Hankook Tire Co., Ltd. to sell all of its outstanding shares in Halla Visteon Climate Control Corporation ("HVCC") for approximately \$3.6 billion or Korean Won ("KRW") 52,000 per share (the "Climate Transaction"). As of March 31, 2015 the Company's net investment in HVCC was approximately \$800 million. The consummation of the Climate Transaction remains subject to substantive contingencies including, but not limited to, approval by Visteon's shareholders. The Climate Transaction is anticipated to close by June 30, 2015. As of March 31, 2015, the Company did not meet the specific criteria considered necessary for the HVCC Climate operations to be considered held for sale.

On September 1, 2014, HVCC completed the acquisition of a controlling 51% equity interest in Japan Climate Systems - Nanjing ("JCS-Nanjing") for \$7 million. The Company commenced consolidation of JCS-Nanjing from the September 1, 2014 and the associated operating results have been included in the Climate segment from the date of acquisition. This acquisition was accounted for as a business combination, with the purchase price allocated on a preliminary basis as of September 2014.

In August 2014, HVCC acquired the automotive thermal and emissions business of Cooper-Standard Automotive Inc., a subsidiary of Cooper-Standard Holdings Inc. (the "Thermal Acquisition") for cash of \$46 million. The operating results for the business acquired have been included in the Climate segment from the date of acquisition. This acquisition was accounted for as a business combination, with the purchase price allocated on a preliminary basis as of August 2014.

#### Electronics

On July 1, 2014, the Company completed the acquisition of substantially all of the global automotive electronics business of Johnson Controls Inc. (the "Electronics Acquisition") for an aggregate purchase price of \$297 million funded with cash on hand, including \$31 million of cash and equivalents at the acquired business. The operating results for the business acquired have been included in the Electronics segment from the date of acquisition. The Electronics Acquisition was accounted for as a business combination, with the purchase price allocated on a preliminary basis as of July 2014.

#### Interiors

In May 2014, pursuant to a Master Purchase Agreement, as subsequently amended (the "Purchase Agreement"), Visteon agreed to divest substantially all of its global Interiors business (the "Interiors Divestiture") in exchange for the assumption of certain liabilities related to the Company's Interiors business and the payment of nominal cash consideration. Effective November 1, 2014, the Company closed on the majority of the Interiors Divestiture (the "Master Closing"). Subsequent to the Master Closing, Visteon completed the sale of Interiors operations in India and Thailand on December 1, 2014 and February 2, 2015, respectively. Remaining operations subject to the Interiors Divestiture are located in Argentina and Brazil and are expected to close during the latter half of 2015. Assets and liabilities associated with the these operations continue to meet the "held for sale" criteria at March 31, 2015 and were classified as "Other current assets" or "Other current liabilities" in the Consolidated Balance Sheets. These remaining transactions are subject to various conditions, including regulatory and antitrust approvals, receipt of other third party consents and approvals and other customary closing conditions, and may be subject to further cash impacts based on purchase price adjustments at the time of closing. The Company expects to record losses in connection with the Argentina and Brazil portions of the Interiors Divestiture in future periods upon closing, which are estimated to be approximately \$20 million.



In preparing the March 31, 2015, financial statements, the Company determined that an indicator of impairment existed in relation to the long-lived assets of the European Interiors operation that is not subject to the Interiors Divestiture. Accordingly, the Company performed a recoverability test utilizing a probability weighted analysis of cash flows associated with continuing the operations and estimated cash flows associated with the potential sale of the operations. As a result of the analysis, the Company concluded that the assets were not recoverable. However, as the fair value of the underlying assets were determined to be in excess of the respective carrying value, no impairment was recorded as of March 31, 2015. To the extent that a sale transaction becomes more likely to occur in future periods an impairment charge may be required and such charge could be material. Additionally, due to certain liabilities and capital requirements of this remaining business, Visteon may be required to contribute cash to such business in connection with any disposition and such amounts could be material. As of March 31, 2015, the Company did not meet the specific criteria considered necessary for the European Interiors operation to be considered held for sale.

#### **NOTE 2. Summary of Significant Accounting Policies**

The unaudited consolidated financial statements of the Company have been prepared in accordance with the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") have been condensed or omitted pursuant to such rules and regulations. These interim consolidated financial statements include all adjustments (consisting of normal recurring adjustments, except as otherwise disclosed) that management believes are necessary for a fair presentation of the results of operations, financial position and cash flows of the Company for the interim periods presented. Interim results are not necessarily indicative of full-year results.

*Principles of Consolidation:* The consolidated financial statements include the accounts of the Company and all subsidiaries that are more than 50% owned and over which the Company exercises control. Investments in affiliates of greater than 20% and for which the Company exercises significant influence but does not exercise control are accounted for using the equity method. All other investments in non-consolidated affiliates are accounted for using the cost method.

*Use of Estimates:* The preparation of the financial statements in conformity with U.S. GAAP requires management to make estimates, judgments and assumptions that affect amounts reported herein. Management believes that such estimates, judgments and assumptions are reasonable and appropriate. However, due to the inherent uncertainty involved, actual results may differ from those provided in the Company's consolidated financial statements.

Reclassifications: Certain prior period amounts have been reclassified to conform to the current period presentation.

*Transformation and Integration Costs:* Transformation costs are related to financial and advisory services incurred in connection with execution of the Company's comprehensive value creation plan, including professional fees associated with the Electronics Acquisition and the Climate Transaction. Integration costs include costs associated with re-branding, facility modification, information technology readiness and related professional services necessary to integrate businesses associated with the Electronics Acquisition.

|                      |                           | onths Ended<br>rch 31 |   |
|----------------------|---------------------------|-----------------------|---|
|                      | <br>2015                  | 2014                  |   |
|                      | <br>(Dollars in Millions) |                       |   |
| Transformation costs | \$<br>10                  | \$                    | 4 |
| Integration costs    | 4                         |                       | 2 |
|                      | \$<br>14                  | \$                    | 6 |

*Restricted Cash:* Restricted cash represents amounts designated for uses other than current operations and includes \$7 million related to the Letter of Credit Facility with US Bank National Association, and \$2 million related to cash collateral for other corporate purposes at March 31, 2015.

*Investments in Affiliates:* The Company recorded equity in the net income of affiliates of \$2 million for the three-month periods ended March 31, 2015 and 2014. Investments in affiliates were \$166 million and \$165 million at March 31, 2015 and December 31, 2014, respectively. At March 31, 2015, affiliates accounted for under the equity method totaled \$124 million and affiliates accounted for under the cost method totaled \$42 million. The Company monitors its investments in affiliates for indicators of other-than-temporary declines in value on an ongoing basis. If the Company determines that such a decline has occurred, an impairment loss is recorded, which is measured as the difference between carrying value and fair value.

*Product Warranty and Recall:* Amounts accrued for product warranty and recall claims are based on management's best estimates of the amounts that will ultimately be required to settle such items. The Company's estimates for product warranty and recall obligations are developed with support from its sales, engineering, quality and legal functions and include due consideration of contractual arrangements, past experience, current claims and related information, production changes, industry and regulatory developments and various other considerations. The Company can provide no assurances that it will not experience material claims in the future or that it will not incur significant costs to defend or settle such claims beyond the amounts accrued or beyond what the Company may recover from its suppliers. The following table provides a reconciliation of changes in the product warranty and recall claims liability, inclusive of amounts of discontinued operations.

|                               | Th | Three Months Ended March 31 |      |  |  |
|-------------------------------|----|-----------------------------|------|--|--|
|                               | 20 | 15                          | 2014 |  |  |
|                               |    | (Dollars in Millions)       |      |  |  |
| Beginning balance             | \$ | 46 \$                       | 49   |  |  |
| Accruals for products shipped |    | 5                           | 4    |  |  |
| Changes in estimates          |    | —                           | 1    |  |  |
| Foreign currency translation  |    | (2)                         | (1)  |  |  |
| Settlements                   |    | (5)                         | (5)  |  |  |
| Ending balance                | \$ | 44 \$                       | 48   |  |  |

*Recently Issued Accounting Pronouncements:* In April 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-8, "Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity". This ASU changes the requirements for reporting discontinued operations to disposals of components of an entity that represent strategic shifts that have a major effect on an entity's operations and financial results and does not prohibit continuing involvement. The standard also expands the disclosures for discontinued operations and requires new disclosures related to individually material disposals that do not qualify for discontinued operations reporting. The guidance is effective for interim and annual periods beginning after December 15, 2014, and should be applied prospectively. The Company adopted this new standard prospectively with effect from January 1, 2015.

In May 2014, the FASB issued ASU No. 2014-9, "Revenue from Contracts with Customers", which stipulates that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. This new guidance is effective for annual reporting periods beginning after December 15, 2016, and interim periods within that year. However, in April 2015, the FASB proposed a one year deferral of the effective date with early adoption permitted for annual reporting periods beginning after December 15, 2016, and interim periods within that year. This standard may be applied retrospectively at the entity's election either to each prior reporting period presented or with the cumulative effect of application recognized at the date of initial application. The Company is currently evaluating the impact that the adoption of this ASU will have on its consolidated financial statements.

In February 2015, the FASB issued ASU No. 2015-02, "Consolidation (Topic 810)—Amendments to the Consolidation Analysis", which provides guidance on evaluating whether a reporting entity should consolidate certain legal entities. Specifically, the amendments modify the evaluation of whether limited partnerships and similar legal entities are variable interest entities ("VIEs") or voting interest entities. Further, the amendments eliminate the presumption that a general partner should consolidate a limited partnership, as well as affect the consolidation analysis of reporting entities that are involved with VIEs, particularly those that

have fee arrangements and related party relationships. This new guidance is effective for interim and annual reporting periods beginning after December 15, 2015, with early adoption permitted. A reporting entity may apply the amendments using a modified retrospective approach or a full retrospective application. The Company does not expect the adoption of this ASU to have a material impact on its consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-3, "Simplifying the Presentation of Debt Issuance Cost". The ASU requires debt issuance costs associated with a recognized debt liability to be presented on the balance sheet as a direct deduction from the carrying amount of the corresponding debt liability. This new guidance is effective for interim and annual reporting periods beginning after December 15, 2015, with early adoption permitted. An entity should apply the new guidance on a retrospective basis. The Company does not expect the adoption of this ASU to have a material impact on its consolidated financial statements.

## **NOTE 3. Discontinued Operations**

The operations subject to the Interiors Divestiture met conditions required to qualify for discontinued operations reporting. Accordingly, the results of operations for Interiors business subject to the Interiors Divestiture have been reclassified to Loss from discontinued operations, net of tax in the Consolidated Statements of Comprehensive Income for the three months ended March 31, 2015 and 2014.

Discontinued operations are summarized as follows:

|   | Three Months Ended March |      |    | farch 31 |
|---|--------------------------|------|----|----------|
|   |                          | 2015 |    | 014      |
|   | (Dollars in Mill         |      |    | ns)      |
| Sales   | \$                       | 22   | \$ | 264      |
| Cost of sales   |                          | 25   |    | 248      |
| Gross margin  |                          | (3)  |    | 16       |
| Selling, general and administrative expenses                  |                          | 2    |    | 13       |
| Long-lived asset impairment                                   |                          | 1    |    | —        |
| Loss on Interiors Divestiture                                 |                          | 13   |    | —        |
| Restructuring expense   |                          | —    |    | 1        |
| Transformation costs  |                          | 4    |    | 4        |
| Loss from discontinued operations before income taxes         |                          | (23) |    | (2)      |
| Provision for income taxes                                    |                          | —    |    | 4        |
| Loss from discontinued operations, net of tax                 |                          | (23) |    | (6)      |
| Net income attributable to non-controlling interests          |                          | —    |    | 1        |
| Net loss from discontinued operations attributable to Visteon | \$                       | (23) | \$ | (7)      |

During the three-month period ended March 31, 2015, the Company recorded additional losses and adjustments of \$13 million in connection with the Interiors Divestiture, including \$3 million attributable to the sale of operations in Thailand. Consideration associated with the Interiors Divestiture remains subject to further adjustments including working capital adjustments.

## **Note 4. Restructuring Activities**

The Company recorded restructuring expenses of \$4 million and \$2 million, inclusive of amounts related to discontinued operations, during the three month periods ended March 31, 2015 and 2014, respectively. Given the economically-sensitive and highly competitive nature of the automotive industry, the Company continues to closely monitor current market factors and industry trends taking action as necessary, including but not limited to, additional restructuring actions. However, there can be no assurance that any such actions will be sufficient to fully offset the impact of adverse factors on the Company or its results of operations, financial position and cash flows.

#### Electronics

In connection with the Electronics Acquisition, the Company commenced a restructuring program designed to achieve cost savings through transaction synergies. The Company expects to incur approximately \$40 million to \$60 million of restructuring costs during the program. During the three-months ended March 31, 2015, the Company recorded \$2 million of severance and termination benefits under this program associated with approximately 55 employees and \$1 million in legal and consulting fees. The Company anticipates recording additional restructuring charges related to this program in future periods as underlying plans are finalized. Approximately \$28 million remains accrued at March 31, 2015.

#### Climate

During the three months ended March 31, 2015 and 2014, the Company recorded \$1 million and \$2 million, respectively, of severance and termination benefits in connection with the reorganization of the Company's Climate operations in France and the transformation of its corporate and administrative functions.

#### **Restructuring Reserves**

Restructuring reserve balances of \$36 million and \$39 million at March 31, 2015 and December 31, 2014, respectively, are classified as Other current liabilities on the Consolidated Balance Sheets. The Company anticipates that the activities associated with the restructuring reserve balance will be substantially completed by the end of 2015. The Company's consolidated restructuring reserves and related activity are summarized below including amounts associated with discontinued operations.

|                   | Climate | Electronics | Other       | Total    |
|-------------------|---------|-------------|-------------|----------|
|                   |         | (Dollars ir | n Millions) |          |
| December 31, 2014 | \$<br>1 | \$<br>30    | \$ 8        | \$<br>39 |
| Expense           | 1       | 3           | _           | 4        |
| Utilization       | (1)     | (2)         | —           | (3)      |
| Foreign currency  | —       | (3)         | (1)         | (4)      |
| March 31, 2015    | \$<br>1 | \$<br>28    | \$ 7        | \$<br>36 |

Utilization represents payments for severance and other employee termination benefits and special termination benefits reclassified to pension and other postretirement employee benefit liabilities, where such payments are made from the Company's benefit plans.

## **NOTE 5. Inventories**

Inventories consist of the following components:

|                    | March 31       | Decem       | ber 31 |
|--------------------|----------------|-------------|--------|
|                    | 2015           | 202         | 14     |
|                    | <br>(Dollars i | n Millions) |        |
| Raw materials      | \$<br>259      | \$          | 253    |
| Work-in-process    | 185            |             | 184    |
| Finished products  | 119            |             | 122    |
| Valuation reserves | (22)           |             | (22)   |
|                    | \$<br>541      | \$          | 537    |

# **NOTE 6. Other Assets**

Other current assets are comprised of the following components:

|  | Ν  | Iarch 31   | Dece | mber 31 |
|--|----|------------|------|---------|
|  |    | 2015       | 2    | 2014    |
|  |    | (Dollars i |      |         |
| Recoverable taxes                            | \$ | 148        | \$   | 155     |
| Joint venture receivables                    |    | 61         |      | 61      |
| Prepaid assets and deposits                  |    | 51         |      | 46      |
| Non-trade receivables                        |    | 49         |      | 28      |
| Contractually reimbursable engineering costs |    | 43         |      | 36      |
| Deferred tax assets                          |    | 35         |      | 41      |
| Assets held for sale                         |    | 19         |      | 37      |
| Other  |    | 22         | _    | 11      |
|  | \$ | 428        | \$   | 415     |

Non-trade receivables represent accounts receivable that the Company is invoicing on behalf of the buyer of the Interiors business. In connection with the Interiors Divestiture, the Company is invoicing on behalf of the buyer until underlying contractual customer agreements are transferred or otherwise modified. As of March 31, 2015 and December 31, 2014, the Company recorded non-trade receivables totaling \$49 million and \$28 million, respectively.

Other non-current assets are comprised of the following components:

|  | March 31       | December    | 31  |
|--|----------------|-------------|-----|
|  | 2015           | 2014        |     |
|  | <br>(Dollars i | n Millions) |     |
| Recoverable taxes                            | \$<br>55       | \$          | 63  |
| Deferred tax assets                          | 40             |             | 40  |
| Contractually reimbursable engineering costs | 16             |             | 31  |
| Other  | 52             |             | 43  |
|  | \$<br>163      | \$          | 177 |

Current and non-current contractually reimbursable engineering costs of \$43 million and \$16 million, respectively, at March 31, 2015 and \$36 million and \$31 million, respectively, at December 31, 2014, are related to pre-production design and development costs incurred pursuant to long-term supply arrangements that are contractually guaranteed for reimbursement by customers. The Company expects to receive cash reimbursement payments of approximately \$33 million during the remainder of 2015, \$19 million in 2016, \$5 million in 2017, \$1 million in 2018 and \$1 million in 2019.

## **NOTE 7. Property and Equipment**

Property and equipment, net consists of the following:

|                                      |                       | March 31<br>2015 | D  | ecember 31<br>2014 |
|--------------------------------------|-----------------------|------------------|----|--------------------|
|                                      | (Dollars in Millions) |                  |    | ns)                |
| Land                                 | \$                    | 139              | \$ | 140                |
| Buildings and improvements           |                       | 299              |    | 301                |
| Machinery, equipment and other       |                       | 1,351            |    | 1,378              |
| Construction in progress             |                       | 138              |    | 162                |
|                                      |                       | 1,927            |    | 1,981              |
| Accumulated depreciation             |                       | (633)            |    | (618)              |
|                                      |                       | 1,294            |    | 1,363              |
| Product tooling, net of amortization |                       | 71               |    | 77                 |
|                                      | \$                    | 1,365            | \$ | 1,440              |

Property and equipment is depreciated principally using the straight-line method of depreciation over the related asset's estimated useful life. Generally, buildings and improvements are depreciated over a 40-year estimated useful life, leasehold improvements are depreciated on a straight-line basis over the initial lease term period, and machinery, equipment and other are depreciated over estimated useful lives ranging from 3 to 15 years. Product tooling is amortized using the straight-line method over the estimated life of the tool, generally not exceeding six years. Depreciation and amortization expenses for property and equipment, inclusive of amounts attributable to discontinued operations, are summarized as follows:

|             | Three | e Mon<br>Marc | nths Ended<br>ch 31 |    |
|-------------|-------|---------------|---------------------|----|
|             | 2015  |               | 2014                |    |
|             | (Dol  | ars in        | n Millions)         |    |
| ion         | \$    | 52            | \$                  | 50 |
| nortization |       | 3             |                     | 3  |
|             | \$    | 55            | \$                  | 53 |

# NOTE 8. Intangible Assets

Intangible assets at March 31, 2015 and December 31, 2014, were as follows:

|                        |   | <br>March 31, 2015   |    |     |    |                            |     |                             | D  | ecember 31, 2014     |    |     |
|------------------------|---|--|----|-----|----|----------------------------|-----|-----------------------------|----|----------------------|----|-----|
|                        | Estimated<br>Weighted<br>Average Useful<br>Life (years) | <br>Gross<br>Carrying Accumulated Net Carrying<br>Value Amortization Value |    |     |    | Gross<br>Carrying<br>Value |     | Accumulated<br>Amortization | N  | et Carrying<br>Value |    |     |
|                        |   |  |    |     |    | (Dollars i                 | n M | illions)                    |    |                      |    |     |
| <b>Definite-Lived:</b> |   |  |    |     |    |                            |     |                             |    |                      |    |     |
| Developed technology   | 8   | \$<br>221  | \$ | 114 | \$ | 107                        | \$  | 221                         | \$ | 107                  | \$ | 114 |
| Customer related       | 10  | 208  |    | 70  |    | 138                        |     | 210                         |    | 65                   |    | 145 |
| Other                  | 41  | 30   |    | 10  |    | 20                         |     | 30                          |    | 10                   |    | 20  |
| Subtotal               |   | <br>459  |    | 194 |    | 265                        |     | 461                         | _  | 182                  |    | 279 |
| Indefinite-Lived:      |   |  |    |     |    |                            |     |                             |    |                      |    |     |
| Goodwill               |   | 102  |    | _   |    | 102                        |     | 102                         |    | —                    |    | 102 |
| Trade names            |   | 26   |    | —   |    | 26                         |     | 26                          |    | —                    |    | 26  |
| Subtotal               |   | 128  | _  | _   |    | 128                        |     | 128                         |    | _                    | _  | 128 |
| Total                  |   | \$<br>587  | \$ | 194 | \$ | 393                        | \$  | 589                         | \$ | 182                  | \$ | 407 |

The Company recorded approximately \$13 million of amortization expense related to definite-lived intangible assets for the three months ended March 31, 2015 and 2014. The Company currently estimates annual amortization expense to be \$51 million for 2015, \$51 million for 2016, \$49 million for 2017, \$45 million for 2018 and \$25 million for 2019. Indefinite-lived intangible assets, including goodwill and trade names, are not amortized but are tested for impairment at least annually, or earlier when events and circumstances indicate that it is more likely than not that such assets have been impaired.

A roll-forward of the gross carrying amounts of intangible assets, by product group is presented below:

|                              | Definite-lived intangibles |    |                     |    |             | Indefinite-liv |           |           |           |
|------------------------------|----------------------------|----|---------------------|----|-------------|----------------|-----------|-----------|-----------|
|                              | eveloped<br>echnology      |    | Customer<br>Related |    | Other       | Т              | ade Names | Goodwill  | Total     |
|                              |                            |    |                     |    | (Dollars in | Mil            | lions)    |           |           |
| <u>Climate:</u>              |                            |    |                     |    |             |                |           |           |           |
| Balance at December 31, 2014 | \$<br>88                   | \$ | 68                  | \$ | 13          | \$             | 26        | \$<br>56  | \$<br>251 |
| Foreign currency and other   | 1                          |    | (2)                 |    | _           |                | —         | _         | (1)       |
| Amortization                 | (6)                        |    | (3)                 |    | _           |                | _         | _         | (9)       |
| Balance at March 31, 2015    | \$<br>83                   | \$ | 63                  | \$ | 13          | \$             | 26        | \$<br>56  | \$<br>241 |
| Electronics:                 |                            |    |                     |    |             |                |           |           |           |
| Balance at December 31, 2014 | \$<br>26                   | \$ | 77                  | \$ | 7           | \$             | _         | \$<br>46  | \$<br>156 |
| Amortization                 | (2)                        |    | (2)                 |    | _           |                | _         | _         | (4)       |
| Balance at March 31, 2015    | \$<br>24                   | \$ | 75                  | \$ | 7           | \$             | _         | \$<br>46  | \$<br>152 |
| Total:                       |                            |    |                     |    |             |                |           |           |           |
| Balance at December 31, 2014 | \$<br>114                  | \$ | 145                 | \$ | 20          | \$             | 26        | \$<br>102 | \$<br>407 |
| Foreign currency and other   | 1                          |    | (2)                 |    |             |                |           |           | (1)       |
| Amortization                 | (8)                        |    | (5)                 |    |             |                |           |           | (13)      |
| Balance at March 31, 2015    | \$<br>107                  | \$ | 138                 | \$ | 20          | \$             | 26        | \$<br>102 | \$<br>393 |

# **NOTE 9. Other Liabilities**

Other current liabilities are summarized as follows:

|                                      | March 31 | December 31     |
|--------------------------------------|----------|-----------------|
|                                      | 2015     | 2014            |
|                                      | (Dollar  | rs in Millions) |
| Non-income taxes payable             | \$ 5     | 8 \$ 36         |
| Non-trade payables                   | 4        | 2 24            |
| Restructuring reserves               | 3        | 6 39            |
| Income taxes payable                 | 3        | 6 19            |
| Dividends payable                    | 2        | 8 3             |
| Foreign currency hedges              | 2        | 6 27            |
| Rent and royalties                   | 2        | 6 25            |
| Product warranty and recall accruals | 2        | 5 27            |
| Joint venture payables               | 2        | 0 23            |
| Liabilities held for sale            | 1        | 2 26            |
| Deferred income                      | 1        | 2 16            |
| Other                                | 7        | 5 65            |
|                                      | \$ 39    | 6 \$ 330        |

Non-trade payables represent accounts payable for purchases the Company has made on behalf of the buyer of the Interiors business. In connection with the Interiors Divestiture, the Company agreed to continue to pay suppliers on behalf of the buyer until underlying contractual supplier agreements are transferred or otherwise modified. As of March 31, 2015 and December 31, 2014 the Company recorded non-trade payables totaling \$42 million and \$24 million, respectively.

Other non-current liabilities are summarized as follows:

|                                      | March 31       | December 31 |     |
|--------------------------------------|----------------|-------------|-----|
|                                      | 2015           | 2014        |     |
|                                      | <br>(Dollars i | n Millions) |     |
| Income tax reserves                  | \$<br>32       | \$          | 67  |
| Deferred income                      | 20             |             | 21  |
| Product warranty and recall accruals | 19             |             | 19  |
| Non-income tax reserves              | 18             |             | 20  |
| Other                                | 16             |             | 18  |
|                                      | \$<br>105      | \$ 1        | 145 |

# NOTE 10. Debt

The Company's short and long-term debt consists of the following:

| ]  | March 31   | De   | cember 31   |
|----|------------|--|---|
|    | 2015       |  | 2014  |
|    | (Dollars i | ons)   |   |
|    |            |  |   |
| \$ | 9          | \$   | 10  |
|    | 115        |  | 132   |
| \$ | 124        | \$   | 142   |
|    |            |  |   |
| \$ | 582        | \$   | 583   |
|    | 100        |  | 100   |
|    | 90         |  | 91  |
|    | 61         |  | 65  |
| \$ | 833        | \$   | 839   |
|    | \$<br>\$   | 2015<br>(Dollars i<br>\$ 9<br>115<br>\$ 124<br>\$ 582<br>100<br>90<br>61 | 2015<br>(Dollars in Million<br>\$ 9 \$<br>115<br>\$ 124 \$<br>\$<br>\$ 582 \$<br>100<br>90 61 |

#### Short-Term Debt

Short-term borrowings are primarily related to the Company's non-U.S. operations and are payable in various currencies. As of March 31, 2015, the Company had international affiliate short-term borrowings of \$115 million, approximately \$96 million of which is related to HVCC. As of December 31, 2014, the Company had international affiliate short-term borrowings of \$132 million, approximately \$111 million of which is related to HVCC. Short-term borrowings decreased in 2015 primarily due to reduced working capital and currency translation impact due to the weakening Euro. Short-term borrowings are payable in both U.S. dollar and non-U.S. currencies including, but not limited to, the Euro, Korean Won, Chinese Renminbi, Turkish Lira, Russian Ruble, and Canadian dollar. Available borrowings on outstanding affiliate credit facilities as of March 31, 2015, is approximately \$364 million and certain of these facilities have pledged receivables, inventory or equipment as security.

#### Long-Term Debt

The April 9, 2014 credit agreement by and among the Company as borrower, each lender from time to time party thereto, each letter of credit issuer from time to time party thereto and Citibank, N.A. as administrative agent (the "Credit Agreement") provides for (i) delayed draw term loans in an aggregate principal of \$600 million (the "Term Facility") and (ii) a \$200 million revolving credit facility (the "Revolving Facility"). The Term Facility matures on April 9, 2021 and the Revolving Facility matures on April 9, 2019. The Credit Agreement requires the Company and its subsidiaries to comply with customary affirmative and negative covenants, including financial covenants and contains customary events of default. The Company was in compliance with such covenants at March 31, 2015.

On March 25, 2015, the Company entered into an amendment and waiver (the "Amendment") to the Credit Agreement to, among other things, permit the Company's sale of its ownership interest in HVCC and otherwise to update the Credit Agreement to account for HVCC no longer being a subsidiary of the Company following the Climate Transaction. While certain waivers granted under the Amendment became effective on March 25, 2015, the amendments relating to the Climate Transaction will become effective substantially concurrent with the consummation of the Climate Transaction and the Company's repayment of approximately \$246 million of term loans under the Credit Agreement to reduce the Term Facility to \$350 million.

The HVCC term loans due May 30, 2016 represent unsecured bilateral term loan credit agreements with aggregate available borrowings of approximately \$195 million. As of March 31, 2015, and December 31, 2014, the USD equivalent of these agreements were \$190 million and \$191 million, respectively. Both credit agreements mature in May 2016 and are subject to financial covenants requiring total debt to EBITDA of not greater than 3.2x and a net interest coverage test of more than 3x. The Company was in compliance with such covenants at March 31, 2015.

Other long-term debt includes amounts associated with the Company's non-U.S. operations and are payable in various currencies. As of March 31, 2015 and December 31, 2014, the Company had long-term international affiliate debt outstanding of \$61 million and \$65 million, respectively, primarily related to HVCC affiliates. Other long-term debt balances are payable in both U.S. and non-U.S. currencies including, but not limited to, the Euro and Canadian dollar.

# NOTE 11. Employee Benefit Plans

## Defined Benefit Plans

The Company's net periodic benefit costs for the three-month periods ended March 31, 2015 and 2014 were as follows:

|                                  |     | U.S. I | Plans       | Non-U       | S. Plans |  |  |
|----------------------------------|-----|--------|-------------|-------------|----------|--|--|
|                                  | 202 | 15     | 2014        | 2015        | 2014     |  |  |
|                                  |     |        | (Dollars ii | n Millions) |          |  |  |
| Costs Recognized in Income:      |     |        |             |             |          |  |  |
| Service cost                     | \$  | —      | \$          | \$ 7        | \$ 6     |  |  |
| Interest cost                    |     | 8      | 12          | 6           | 8        |  |  |
| Expected return on plan assets   |     | (11)   | (15)        | (6)         | (6       |  |  |
| Amortization of losses and other |     | _      |             | 2           | 1        |  |  |
| Net pension (income) expense     | \$  | (3)    | \$ (3)      | \$ 9        | \$ 9     |  |  |

During the three months ended March 31, 2015, cash contributions to the Company's non-U.S. defined benefit pension plan were \$3 million. Additionally, the Company expects to make cash contributions to its U.S. defined benefit pension plans of \$1 million in 2015. Contributions to non-U.S. defined benefit pension plans are expected to be \$37 million during 2015. The Company's expected 2015 contributions may be revised.

#### Defined Contribution Plans

Most U.S. salaried employees and certain non-U.S. employees are eligible to participate in defined contribution plans by contributing a portion of their compensation, which is partially matched by the Company. For the U.S. defined contribution plan, the Company matches 100% of contributions on the first 6% of pay contributed. The expense related to matching contributions was approximately \$5 million and \$5 million for the three months ended March 31, 2015 and 2014, respectively.

### NOTE 12. Income Taxes

During the three months ended March 31, 2015, the Company recorded a provision for income tax of \$1 million, which includes income tax expense in countries where the Company is profitable, withholding taxes, changes in uncertain tax benefits, and the inability to record a tax benefit for pre-tax losses in the U.S. and certain other jurisdictions due to valuation allowances. The Company recorded a provision for income tax of \$31 million during the three months ended March 31, 2014. The decrease in income tax expense reflects a \$33 million year-over-year reduction in uncertain tax benefits, including interest and penalties, primarily attributable to favorable audit developments in Asia and the United States leading to changes in judgment during the first quarter of 2015. Pre-tax losses from continuing operations in jurisdictions where valuation allowances are maintained and no income tax benefits are recognized totaled \$30 million and \$35 million, for the three months ended March 31, 2015 and 2014, respectively, resulting in an increase in the Company's effective tax rate in those years.

The Company provides for U.S. and non-U.S. income taxes and non-U.S. withholding taxes on the projected future repatriations of the earnings from its non-U.S. operations that are not considered permanently reinvested at each tier of the legal entity structure. During the three-month periods ended March 31, 2015 and 2014, the Company recognized expense of \$3 million and \$4 million, respectively, reflecting the Company's forecasts which contemplate numerous financial and operational considerations that impact future repatriations.

The Company's provision for income taxes in interim periods is computed by applying an estimated annual effective tax rate against income before income taxes, excluding equity in net income of non-consolidated affiliates for the period. Effective tax rates vary from period to period as separate calculations are performed for those countries where the Company's operations are profitable and whose results continue to be tax-effected and for those countries where full deferred tax valuation allowances exist and are maintained. The Company is also required to record the tax impact of certain other non-recurring tax items, including changes in judgments about valuation allowances and uncertain tax positions, and changes in tax laws or rates, in the interim period in which they occur.

The need to maintain valuation allowances against deferred tax assets in the U.S. and other affected countries will cause variability in the Company's quarterly and annual effective tax rates. Full valuation allowances against deferred tax assets in the U.S. and applicable foreign countries will be maintained until sufficient positive evidence exists to reduce or eliminate them. The factors considered by management in its determination of the probability of the realization of the deferred tax assets include, but are not

limited to, recent adjusted historical financial results, historical taxable income, projected future taxable income, the expected timing of the reversals of existing temporary differences and tax planning strategies. If, based upon the weight of available evidence, it is more likely than not the deferred tax assets will not be realized, a valuation allowance is recorded.

## Unrecognized Tax Benefits

Gross unrecognized tax benefits at March 31, 2015 and December 31, 2014, were \$48 million and \$60 million, respectively. Of these amounts approximately \$27 million and \$40 million at March 31, 2015 and December 31, 2014, respectively, represent the amount of unrecognized benefits that, if recognized, would impact the effective tax rate. The gross unrecognized tax benefit differs from that which would impact the effective tax rate due to uncertain tax positions embedded in other deferred tax attributes carrying a full valuation allowance. Since the uncertainty is expected to be resolved while a full valuation allowance is maintained, these uncertain tax positions should not impact the effective tax rate in current or future periods. The Company records interest and penalties related to uncertain tax positions as a component of income tax expense and related amounts accrued at March 31, 2015 and December 31, 2014 were \$6 million and \$27 million, respectively.

During the first quarter of 2015, the Company received a favorable order from the Joint Commissioner of Income Tax in India related to numerous appeals in connection with assessments initiated over 7 years ago associated with the transfer price used to value certain share transactions. Also during the first quarter of 2015, the IRS completed the audit of the Company's U.S. climate affiliate. These developments contributed towards a \$14 million decrease in unrecognized tax benefits that favorably impacted the Company's effective tax rate in the quarter.

With few exceptions, the Company is no longer subject to U.S. federal tax examinations for years before 2012 or state and local, or non-U.S. income tax examinations for years before 2003 although U.S. net operating losses carried forward into open tax years technically remain open to adjustment. Although it is not possible to predict the timing of the resolution of all ongoing tax audits with accuracy, it is reasonably possible that certain tax proceedings in Europe and Asia (including Korea) could conclude within the next twelve months and result in a significant increase or decrease in the balance of gross unrecognized tax benefits. Given the number of years, jurisdictions and positions subject to examination, the Company is unable to estimate the full range of possible adjustments to the balance of unrecognized tax benefits. A reconciliation of the beginning and ending amount of unrecognized tax benefits including amounts attributable to discontinued operations is as follows:

|  | Three Months End<br>31, 2015 | ed March |
|--|------------------------------|----------|
| Beginning balance                        | \$                           | 60       |
| Tax positions related to current period: |                              |          |
| Additions                                |                              | 2        |
| Tax positions related to prior periods:  |                              |          |
| Reductions                               |                              | (14)     |
| Ending balance                           | \$                           | 48       |

During 2012, Korean tax authorities commenced a review of the Company's South Korean affiliates for tax years 2007 through 2012, and issued formal notice of assessments, including penalties, of approximately \$25 million for alleged underpayment of withholding tax on dividends paid and other items, including certain management service fees charged by Visteon. The Company's South Korean affiliates paid approximately \$25 million to the tax authorities in 2013, as required under South Korean tax regulations, to pursue the appeals process. During the third quarter of 2014, the tax authorities refunded approximately \$11 million to the Company's South Korean affiliates comprised of \$5 million representing substantially all of the tax associated with the management service fees charged by Visteon and \$6 million representing a partial refund related to the withholding tax on dividends paid. The Company continues to evaluate all available settlement opportunities, including litigation related primarily to the outstanding withholding tax item and believes it is more likely than not that it will receive a favorable outcome. During the fourth quarter of 2014, the Company ceased further appeals to the audit resulting in additional income tax expense of approximately \$3 million.

During 2012, Brazil tax authorities issued tax assessment notices to Visteon Sistemas Automotivos ("Sistemas") of approximately \$15 million related to the sale of its chassis business to a third party. During 2013, after attempts to reopen an appeal of the administrative decision failed, Sistemas opened a judicial proceeding against the government to address the notice, which required a deposit in the amount of the assessment to suspend the debt and allow Sistemas to operate regularly before the tax authorities. The Company believes that the risk of a negative outcome is remote once the matter is fully litigated at the highest judicial level.

Appeal payments in Korea and Brazil, as well as contingent income tax refund claims associated with other jurisdictions, including applicable accrued interest income, total \$30 million as of March 31, 2015 and are included in Other non-current assets on the consolidated balance sheets.

# NOTE 13. Stockholders' Equity and Non-controlling Interests

Changes in equity for the three months ended March 31, 2015 and 2014 are as follows:

|  | 2015    |      |    |         |    | 2014        |         |       |     |      |    |       |
|--|---------|------|----|---------|----|-------------|---------|-------|-----|------|----|-------|
|  | Visteon |      |    | NCI Tot |    | Total       | Visteon |       | NCI |      |    | Total |
|  |         |      |    |         | (  | (Dollars in | Mill    | ions) |     |      |    |       |
| Beginning balance                        | \$      | 865  | \$ | 956     | \$ | 1,821       | \$      | 1,920 | \$  | 953  | \$ | 2,873 |
| Net income from continuing operations    |         | 73   |    | 20      |    | 93          |         | 26    |     | 28   |    | 54    |
| Net loss from discontinued operations    |         | (23) |    | —       |    | (23)        |         | (7)   |     | 1    |    | (6)   |
| Net income                               |         | 50   |    | 20      |    | 70          |         | 19    |     | 29   |    | 48    |
| Other comprehensive loss                 |         |      |    |         |    |             |         |       |     |      |    |       |
| Foreign currency translation adjustments |         | (67) |    | (12)    |    | (79)        |         | (11)  |     | (8)  |    | (19)  |
| Benefit plans                            |         | 16   |    | 1       |    | 17          |         | 1     |     | —    |    | 1     |
| Unrealized hedging gains (loss)          |         | 9    |    | 3       |    | 12          |         | (2)   |     | (1)  |    | (3)   |
| Total other comprehensive loss           |         | (42) |    | (8)     |    | (50)        | _       | (12)  |     | (9)  |    | (21)  |
| Stock-based compensation, net            |         | 1    |    | _       |    | 1           |         | 4     |     | _    |    | 4     |
| Warrant exercises                        |         | 9    |    | _       |    | 9           |         |       |     |      |    | _     |
| Dividends to non-controlling interests   |         | —    |    | (28)    |    | (28)        |         |       |     | (61) |    | (61)  |
| Ending balance                           | \$      | 883  | \$ | 940     | \$ | 1,823       | \$      | 1,931 | \$  | 912  | \$ | 2,843 |

## Share Repurchase Program

Since July 2012, the Company's board of directors has authorized a total of \$1.175 billion in share repurchases. On May 8, 2014, the Company announced an accelerated stock buyback ("ASB") program with a third-party financial institution to purchase shares of common stock for an aggregate purchase price of \$500 million. Under the program, the Company paid the financial institution \$500 million and received an initial delivery of 3,394,157 shares of common stock using a reference price of \$92.07, and an additional delivery of 1,129,001 shares of common stock following the conclusion of the hedge period which determined a certain minimum amount of shares guaranteed under a portion of the program that had a maximum per share price of \$100.54. The final settlement will be generally based on the volume-weighted average price of the Company's common stock over a period of up to approximately 12 months, less a negotiated discount, 50 percent of which will be subject to a maximum per share price.

On October 15, 2014, the capped portion of the program concluded, and the Company received an additional 112,269 shares. The final settlement price for all shares delivered under the capped portion of the program was \$96.19. On May 1, 2015, the uncapped portion of the program concluded and the Company received an additional 534,214 shares. The final settlement price for all shares delivered under the uncapped portion of the program was \$97.25. As of March 31, 2015, \$375 million remained authorized and available for repurchase through December 31, 2015.

The Company anticipates that additional repurchases of common stock, if any, would occur from time to time in open market or privately negotiated transactions depending on market and economic conditions, share price, trading volume, alternative uses of capital and other.

#### Non-Controlling Interests

Non-controlling interests in the Visteon Corporation economic entity are as follows:

|   | March 31<br>2015 | December<br>2014 |     |
|---|------------------|------------------|-----|
|   | <br>(Dolla       | ars in Millions) |     |
| HVCC  | \$<br>777        | \$               | 798 |
| Yanfeng Visteon Automotive Electronics Co., Ltd. ("YFVE") | 120              |                  | 118 |
| Shanghai Visteon Automotive Electronics, Co., Ltd.        | 41               |                  | 39  |
| Other   | 2                |                  | 1   |
|   | \$<br>940        | \$               | 956 |

## Accumulated Other Comprehensive Income (Loss)

Changes in Accumulated other comprehensive income (loss) ("AOCI") and reclassifications out of AOCI by component includes:

|   |                       | March 31<br>2015 |    | Iarch 31<br>2014 |  |
|---|-----------------------|------------------|----|------------------|--|
|   | (Dollars in Millions) |                  |    |                  |  |
| Changes in AOCI:  |                       |                  |    |                  |  |
| Beginning balance   | \$                    | (299)            | \$ | (12)             |  |
| Other comprehensive loss before reclassification, net of tax              |                       | (39)             |    | (13)             |  |
| Amounts reclassified from AOCI  |                       | (3)              |    | 1                |  |
| Ending balance  | \$                    | (341)            | \$ | (24)             |  |
| <u>Changes in AOCI by component:</u>                                      |                       |                  |    |                  |  |
| Foreign currency translation adjustments                                  |                       |                  |    |                  |  |
| Beginning balance   | \$                    | (138)            | \$ | (37)             |  |
| Other comprehensive loss before reclassification, net of tax              |                       | (68)             |    | (11)             |  |
| Amounts reclassified from AOCI (a)  |                       | 1                |    |                  |  |
| Ending balance  |                       | (205)            |    | (48)             |  |
| Benefit plans   |                       |                  |    |                  |  |
| Beginning balance   |                       | (156)            |    | 25               |  |
| Other comprehensive income before reclassification, net of tax (b)        |                       | 14               |    |                  |  |
| Amounts reclassified from AOCI (c)  |                       | 2                |    | 1                |  |
| Ending balance  |                       | (140)            |    | 26               |  |
| Unrealized hedging gain (loss)  |                       |                  |    |                  |  |
| Beginning balance   |                       | (5)              |    |                  |  |
| Other comprehensive income (loss) before reclassification, net of tax (d) |                       | 15               |    | (2)              |  |
| Amounts reclassified from AOCI (e)  |                       | (6)              |    |                  |  |
| Ending balance  |                       | 4                |    | (2)              |  |
| Total AOCI  | \$                    | (341)            | \$ | (24)             |  |

(a) Amount included in Transformation and integration costs in Consolidated Statements of Comprehensive Income.

(b) There were no income tax effects for either period related to benefit plans due to the recording of valuation allowance.

(c) Amount included in the computation of net periodic pension cost. (See Note 11 Employee benefit plans for additional details.)

(d) Net tax expense of \$4 million and net tax benefit of \$1 million are related to unrealized hedging gain (loss) for the three months ended March 31, 2015 and 2014, respectively.

(e) Amount is included in Cost of sales in Consolidated Statements of Comprehensive Income.

#### Stock Warrants

During the three months ended March 31, 2015, the Company received payments of \$10 million related to approximately 164,000 warrants converted to shares of common stock at an exercise price of \$58.80 per share.

## **NOTE 14. Earnings Per Share**

Basic earnings per share is calculated by dividing net income attributable to Visteon by the weighted average number of shares of common stock outstanding. Diluted earnings per share is computed by dividing net income by the weighted average number of common and potential dilutive common shares outstanding after deducting undistributed income allocated to participating securities. Performance based share units are considered contingently issuable shares, and are included in the computation of diluted earnings per share based on the number of shares that would be issuable if the reporting date were the end of the contingency period and if the result would be dilutive.

The table below provides details underlying the calculations of basic and diluted earnings per share:

|   | Three Months Ended<br>March 31 |        |              |  |  |  |
|---|--------------------------------|--------|--------------|--|--|--|
|   | <br>2015                       |        | 2014         |  |  |  |
|   | <br>(In Millions, Except       | Per Sh | are Amounts) |  |  |  |
| Numerator:  |                                |        |              |  |  |  |
| Net income from continuing operations attributable to Visteon                                 | \$<br>73                       | \$     | 26           |  |  |  |
| Loss from discontinued operations, net of tax   | (23)                           |        | (7)          |  |  |  |
| Net income attributable to Visteon  | \$<br>50                       | \$     | 19           |  |  |  |
| Denominator:  | <br>                           |        |              |  |  |  |
| Average common stock outstanding - basic  | 44.4                           |        | 48.4         |  |  |  |
| Dilutive effect of warrants and PSUs  | 1.1                            |        | 1.2          |  |  |  |
| Diluted shares  | 45.5                           |        | 49.6         |  |  |  |
| Basic and Diluted Per Share Data:<br>Basic earnings (loss) per share attributable to Visteon: |                                |        |              |  |  |  |
| Continuing operations   | \$<br>1.64                     | \$     | 0.53         |  |  |  |
| Discontinued operations   | (0.51)                         |        | (0.14)       |  |  |  |
|   | \$<br>1.13                     | \$     | 0.39         |  |  |  |
| Diluted comings (loss) per chara attributable to Vistoon.                                     | <br>                           |        |              |  |  |  |

|  | \$<br>1.13 | \$<br>0.39 |
|--|------------|------------|
| Diluted earnings (loss) per share attributable to Visteon: | <br>       |            |
| Continuing operations                                      | \$<br>1.60 | \$<br>0.52 |
| Discontinued operations                                    | (0.50)     | (0.14)     |
|  | \$<br>1.10 | \$<br>0.38 |

All common stock equivalents including warrants, performance-based share units, and stock options were dilutive and included in the computation of weighted average diluted shares outstanding for the three months ended March 31, 2015 and 2014.

#### **NOTE 15. Fair Value Measurements and Financial Instruments**

The Company uses a three-level fair value hierarchy that categorizes assets and liabilities measured at fair value based on the observability of the inputs utilized in the valuation. The fair value hierarchy gives the highest priority to the quoted prices in active markets for identical assets and liabilities and lowest priority to unobservable inputs.

- Level 1 Financial assets and liabilities whose values are based on unadjusted quoted market prices for identical assets and liabilities in an active market that the Company has the ability to access.
- Level 2 Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable for substantially the full term of the asset or liability.
- Level 3 Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

### Items Measured at Fair Value on a Non-recurring Basis

In addition to items that are measured at fair value on a recurring basis, the Company measures certain assets and liabilities at fair value on a non-recurring basis. During the three months ended March 31, 2015 and as further described in Note 3, "Discontinued Operations", the fair value of the assets and liabilities subject to the Interiors Divestiture were measured for an asset recoverability test. For purposes of the recoverability test, the fair values of related assets and liabilities were determined using other observable inputs and were classified within Level 2 of the fair value hierarchy.

#### Fair Value of Debt

The Company's fair value of debt excluding debt included in Liabilities held for sale was approximately \$964 million and \$978 million at March 31, 2015 and December 31, 2014, respectively. Fair value estimates were based on quoted market prices or current rates for the same or similar issues, or on the current rates offered to the Company for debt of the same remaining maturities. Accordingly, the Company's debt fair value disclosures are classified as Level 1, "Market Prices" and Level 2, "Other Observable Inputs" in the fair value hierarchy, respectively.

### Financial Instruments

The Company's net cash inflows and outflows exposed to the risk of changes in foreign currency exchange rates arise from the sale of products in countries other than the manufacturing source, foreign currency denominated supplier payments, debt and other payables, subsidiary dividends and investments in subsidiaries. The Company utilizes derivative financial instruments, including forward and option contracts, to protect the Company's cash flow from changes in exchange rates. Foreign currency exposures are reviewed monthly and any natural offsets are considered prior to entering into a derivative financial instrument. The Company's primary hedged foreign currency exposures include the Euro, Korean Won, Japanese Yen, Czech Koruna, Hungarian Forint, Indian Rupee and Mexican Peso. The Company utilizes a strategy of partial coverage for transactions in these currencies.

Foreign currency hedge instruments are measured at fair value on a recurring basis under an income approach using industry-standard models that consider various assumptions, including time value, volatility factors, current market and contractual prices for the underlying and non-performance risk. Substantially all of these assumptions are observable in the marketplace throughout the full term of the instrument, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace. Accordingly, the Company's foreign currency instruments are classified as Level 2, "Other Observable Inputs" in the fair value hierarchy.

As of March 31, 2015 and December 31, 2014, the Company had derivative instruments that consisted primarily of option and forward contracts to hedge changes in foreign currency exchange rates with notional amounts of approximately \$2,693 million and \$2,884 million, respectively. Fair value estimates of these contracts are based on quoted market prices and other observable inputs. Approximately \$476 million and \$655 million of these instruments as of March 31, 2015 and December 31, 2014, respectively, have been designated as cash flow hedges with the effective portion of the gain or loss reported in the Accumulated other comprehensive loss component of Stockholders' equity in the Company's consolidated balance sheets. The ineffective portion of these instruments is recorded as Cost of sales in the Company's consolidated statements of comprehensive income.

In December 2014, the Company entered into a foreign currency option contract to manage foreign currency exposure on anticipated KRW denominated proceeds in connection with the Climate Transaction. As of March 31, 2015 and December 31, 2014, the notional amount of this contract was \$2,217 million and \$2,229 million, respectively. During the three-months ended March 31, 2015, the company entered into offsetting foreign currency option contracts and non-deliverable forwards with notional amounts of \$1,109 million each to lower related premium expenses. Approximately \$660 million at March 31, 2015 and December 31, 2014 has been designated as a hedge of the Company's net investment in HVCC with the effective portion of the gain or loss reported in the Accumulated other comprehensive loss components of Stockholders' equity equity in the Company's consolidated balance sheets. During the three months ended March 31, 2015, the Company recorded a loss of \$3 million to reflect the change in the fair value of the non-designated portion of the foreign currency option and forward contracts, which was classified as Transformation and integration costs in the Company's consolidated statements of comprehensive income.

#### Financial Statement Presentation

The Company presents its derivative positions and any related material collateral under master netting agreements on a net basis. Derivative financial instruments designated and non-designated as hedging instruments are included in the Company's consolidated balance sheets at March 31, 2015 and December 31, 2014, as follows.

|    | Gross Amou | ınt F   | Recognized   |  |   |   |  | -  |   |   |   |
|----|------------|---|--|--|---|---|--|--|---|---|---|
| ]  | March 31   | 1   | December 31  |  | March 31  | Ι   | December 31  | I  | March 31  | Ľ   | ecember 31  |
|    | 2015       |   | 2014   |  | 2015  |   | 2014   | 2015   |   | 2014  |   |
|    |            |   |  |  | (Dollars i  | in M  | illions)   |  |   |   |   |
|    |            |   |  |  |   |   |  |  |   |   |   |
| \$ | 15         | \$  | 5  | \$   | 3   | \$  | 2  | \$   | 12  | \$  | 3   |
|    | 5          |   | 2  |  | 1   |   | —  |  | 4   |   | 2   |
| \$ | 20         | \$  | 7  | \$   | 4   | \$  | 2  | \$   | 16  | \$  | 5   |
|    |            |   |  |  |   |   |  |  |   |   |   |
| \$ | 9          | \$  | 17   | \$   | 3   | \$  | 1  | \$   | 6   | \$  | 16  |
|    | 30         |   | 13   |  | 10  |   | 2  |  | 20  |   | 11  |
| \$ | 39         | \$  | 30   | \$   | 13  | \$  | 3  | \$   | 26  | \$  | 27  |
|    | \$         | March 31<br>2015<br>\$ 15<br>5<br>\$ 20<br>\$ 9<br>30 | March 31<br>2015     I       \$     15     \$       \$     20     \$       \$     20     \$       \$     9     \$       30     30     \$ | 2015     2014       \$     15     \$     5       5     2     \$     2       \$     200     \$     7       \$     9     \$     17       30     13 | Gross Amourt Recognized       S         March 31       December 31       I         2015       2014       I         \$       15       \$       5         \$       15       \$       5         \$       20       \$       7         \$       9       \$       17         30       13       13 | Gross Amount Recognized         Statement of 2           March 31         December 31         March 31         2015           2015         2014         2015         2013           \$         15         \$         5         3           \$         15         \$         3         3           \$         15         \$         5         3           \$         200         \$         7         \$         4           \$         9         \$         17         \$         3           30         13         10         30         13         10 | Gross Amount Recognized         Statement of Final           March 31         December 31         March 31         I           2015         2014         2015         I           S         15         \$         5         \$         3         \$           \$         15         \$         5         \$         3         \$           \$         15         \$         5         \$         3         \$           \$         15         \$         5         \$         3         \$           \$         20         \$         7         \$         4         \$           \$         9         \$         17         \$         3         \$           \$         9         17         \$         3         \$           \$         13         10         \$ | March 31<br>2015         December 31<br>2014         March 31<br>2015         December 31<br>2014           \$ 2015         2014         2014           (Dollars in Millions)         (Dollars in Millions)           \$ 15         \$ 5         \$ 3         \$ 2           5         2         1         —           \$ 200         \$ 7         \$ 4         \$ 2           \$ 9         \$ 17         \$ 3         \$ 1           30         13         10         2 | Gross Amount Recognized       Statement of Financial Position       S         March 31       December 31       March 31       December 31       S       S         2015       2014       2015       2014       2015       2014       1         \$       15       \$       5       \$       3       \$       2       \$         \$       15       \$       5       \$       3       \$       2       \$         \$       15       \$       5       \$       3       \$       2       \$         \$       10       \$       3       \$       2       \$       \$         \$       9       \$       17       \$       3       \$       1       \$         \$       9       \$       17       \$       3       \$       1       \$         \$       9       13       10       2       \$       \$       1       \$ | Gross Amount Recognized         Statement of Financial Position         Statement of Financial Position           March 31         December 31         March 31 | Gross Amount Recognized         Statement of Financial Position         March 31         December 31         March 31         December 31         Statement of Financial Position         Statement of Financial Position         Statement of Financial Position         Statement of Financial Position           2015         2014         2015         2014         2015 |

Gains and losses on derivative financial instruments recorded in cost of sales for the three-month periods ended March 31, 2015 and 2014 are as follows:

|                                       | Recorded in AOCI, net of F<br>tax |      | R         | Reclassified from AOCI into<br>Income |            |          |     | <b>Recorded in Income</b> |      |    |      |
|---------------------------------------|-----------------------------------|------|-----------|---------------------------------------|------------|----------|-----|---------------------------|------|----|------|
| Foreign Currency Derivatives          |                                   | 2015 | 2014      |                                       | 2015       | 20       | 14  |                           | 2015 |    | 2014 |
|                                       |                                   |      |           |                                       | (Dollars i | n Millio | ns) |                           |      |    |      |
| Cost of sales:                        |                                   |      |           |                                       |            |          |     |                           |      |    |      |
| Cash flow hedges                      | \$                                | 15   | \$<br>(2) | \$                                    | 6          | \$       | —   | \$                        | _    | \$ | —    |
| Non-designated cash flow hedges       |                                   | _    |           |                                       |            |          | —   |                           | (1)  |    | (2)  |
| Transformation and integration costs: |                                   |      |           |                                       |            |          |     |                           |      |    |      |
| KRW option and forward contracts      |                                   | (4)  |           |                                       |            |          | —   |                           | (3)  |    | _    |
|                                       | \$                                | 11   | \$<br>(2) | \$                                    | 6          | \$       |     | \$                        | (4)  | \$ | (2)  |

#### Concentrations of Credit Risk

Financial instruments including cash equivalents, derivative contracts, and accounts receivable, expose the Company to counter-party credit risk for nonperformance. The Company's counterparties for cash equivalents and derivative contracts are banks and financial institutions that meet the Company's requirement of high credit standing. The Company's counterparties for derivative contracts are substantial investment and commercial banks with significant experience using such derivatives. The Company manages its credit risk through policies requiring minimum credit standing and limiting credit exposure to any one counter-party and through monitoring counter-party credit risks. However, the Company does have a concentration of credit risk with an investment grade global credit line bank related to the KRW currency contracts placed for expected proceeds from the Climate Transaction.

With the exceptions below, the Company's credit risk with any individual customer does not exceed ten percent of total accounts receivables at March 31, 2015 and December 31, 2014, respectively.

|                         | March 31<br>2015 | December 31<br>2014 |
|-------------------------|------------------|---------------------|
| Hyundai Group           | 27%              | 27%                 |
| Ford and its affiliates | 22%              | 20%                 |

# **NOTE 16. Commitments and Contingencies**

#### Litigation and Claims

In 2003, the Local Development Finance Authority of the Charter Township of Van Buren, Michigan (the "Township") issued approximately \$28 million in bonds finally maturing in 2032, the proceeds of which were used at least in part to assist in the development of the Company's U.S. headquarters located in the Township. During January 2010, the Company and the Township entered into a settlement agreement (the "Settlement Agreement") that, among other things, reduced the taxable value of the headquarters property to current market value and facilitated certain claims of the Township in the Company's chapter 11 proceedings. The Settlement Agreement also provided that the Company would continue to negotiate in good faith with the Township in the event that property tax payments was inadequate to permit the Township to meet its payment obligations with respect to the bonds. In September 2013, the Township notified the Company in writing that it is estimating a shortfall in tax revenues of between \$25 million and \$36 million, which could render it unable to satisfy its payment obligations under the bonds, but made no specific monetary demand of the Company. The Company disputes the factual and legal assertions made by the Township and intends to vigorously defend the matter should the Township seek to commence a legal proceeding against the Company. The Company is not able to estimate the possible loss or range of loss in connection with this matter.

On March 29, 2012, the Korean Supreme Court ruled that regular bonuses should be included for purposes of calculating the ordinary wage of applicable employees, which was contrary to previous legal precedent and the position of the Korean Ministry of Employment and Labor. On December 18, 2013, the Korean Supreme Court issued an en banc decision clarifying that (i) regular bonuses, should be included for purposes of calculating such ordinary wage, and (ii) certain incentive pay and family allowances may also be included for purposes of calculating such ordinary wage if they were paid to employees as consideration for the labor actually provided by them. The court also indicated that employers could be excused from liability for excluding such regular bonuses from ordinary wages where an express or implied management-labor agreement or practice to exclude such amounts existed and to require such payment would cause "serious managerial difficulty." The Company is evaluating the potential financial

impact of these new court rulings, and is not able to determine at this time whether it will have a material impact on the results of operations and cash flows of its South Korean subsidiaries. However, the Company believes it qualifies for this provision for prior periods. In addition, on May 24, 2013, Halla Visteon Climate Control Union in Korea, representing 891 hourly employees of HVCC, filed a legal petition with Seoul Southern District Court, claiming unpaid statutory benefits for the past three years based on the initial Supreme Court ruling. At a hearing held on September 26, 2014, the plaintiffs submitted a final revised claim amount of approximately 44 billion Korean won (approximately \$40 million). Plaintiffs submitted a revised claim amount on March 23, 2015, with an increase of approximately 325 million Korean won (approximately \$300,000), but acknowledged many of defendant's arguments. At this time, the Company is not able to estimate the possible loss or range of loss in connection with this matter.

In November 2013, the Company and HVCC, jointly filed an Initial Notice of Voluntary Self-Disclosure statement with the U.S. Treasury Department's Office of Foreign Assets Control ("OFAC") regarding certain sales of automotive HVAC components by a minority-owned, Chinese joint venture of HVCC into Iran. The Company updated that notice in December 2013, and subsequently filed a voluntary self-disclosure regarding these sales with OFAC in March 2014. In May 2014, the Company voluntarily filed a supplementary self-disclosure identifying additional sales of automotive HVAC components by the Chinese joint venture, as well as similar sales involving an HVCC subsidiary in China, totaling approximately \$12 million, and filed a final voluntary-self disclosure with OFAC on October 17, 2014. OFAC is currently reviewing the results of the Company's investigation. Following that review, OFAC may conclude that the disclosed sales resulted in violations of U.S. economic sanctions laws and warrant the imposition of civil penalties, such as fines, limitations on the Company's ability to export products from the United States, and/or referral for further investigation by the U.S. Department of Justice. Any such fines or restrictions may be material to the Company's financial results in the period in which they are imposed, but at this time is not able to estimate the possible loss or range of loss in connection with this matter. Additionally, disclosure of this conduct and any fines or other action relating to this conduct could harm the Company's reputation and have a material adverse effect on our business, operating results and financial condition. The Company cannot predict when OFAC will conclude its own review of our voluntary self-disclosures or whether it may impose any of the potential penalties described above.

Toyota Industries Corporation ("TICO") filed a patent infringement claim with the Seoul Central District Court on March 18, 2014, requesting HVCC to discontinue production of its RS compressors and dispose of inventories and manufacturing facilities. Court hearings were held in June, August and September 2014. A technological explanation session for each party to demonstrate whether HVCC's products in issue infringe TICO's patent was held in October 2014, and the parties augmented their final arguments in the hearing held in November 2014. TICO has also filed a similar patent infringement claim against HVCC's Japanese subsidiary in December 2014, requesting HVCC's Japanese subsidiary to discontinue its importation and sale of HVCC's RS compressors into Japan. On January 16, 2015, the Seoul Central District Court issued a decision in favor of TICO. HVCC has appealed this decision and believes that it is reasonably possible for HVCC to ultimately prevail in this matter. However, if HVCC is not successful in overturning the district court's decision, or otherwise invalidating TICO's patent, and HVCC was required to discontinue production of its RS compressors allegedly infringing TICO's patent, the impact on HVCC's operations and financial results could be material. At this time, the Company is not able to estimate the possible loss or range of loss in connection with this matter.

The Company's operations in Brazil are subject to highly complex labor, tax, customs and other laws. While the Company believes that it is in compliance with such laws, it is periodically engaged in litigation regarding the application of these laws. As of March 31, 2015, the Company maintained accruals of approximately \$7 million for claims aggregating approximately \$108 million. The amounts accrued represent claims that are deemed probable of loss and are reasonably estimable based on the Company's assessment of the claims and prior experience with similar matters.

Several current and former employees of Visteon Deutschland GmbH ("Visteon Germany") filed civil actions against Visteon Germany in various German courts beginning in August 2007 seeking damages for the alleged violation of German pension laws that prohibit the use of pension benefit formulas that differ for salaried and hourly employees without adequate justification. Several of these actions have been joined as pilot cases. In a written decision issued in April 2010, the Federal Labor Court issued a declaratory judgment in favor of the plaintiffs in the pilot cases. To date, more than 750 current and former employees have filed similar actions or have inquired as to or been granted additional benefits, and an additional 600 current and former employees are similarly situated. The Company's remaining reserve for unsettled cases is approximately \$8 million and is based on the Company's best estimate as to the number and value of the claims that will be made in connection with the pension plan. However, the Company's estimate is subject to many uncertainties which could result in Visteon Germany incurring amounts in excess of the reserved amount of up to approximately \$10 million.

On May 28, 2009, the Company filed voluntary petitions in the Court seeking reorganization relief under the provisions of chapter 11 of the Bankruptcy Code and continued to operate as debtors-in-possession until emergence on October 1, 2010. Substantially all pre-petition liabilities and claims relating to rejected executory contracts and unexpired leases have been settled under the plan

of reorganization, however, the ultimate amounts to be paid in settlement of each those claims will continue to be subject to the uncertain outcome of litigation, negotiations and Bankruptcy Court decisions for a period of time after the emergence date.

In December of 2009, the Court granted the Debtors' motion in part authorizing them to terminate or amend certain other postretirement employee benefits, including health care and life insurance. On December 29, 2009, the IUE-CWA, the Industrial Division of the Communications Workers of America, AFL-CIO, CLC, filed a notice of appeal of the Court's order with the District Court. By order dated March 31, 2010, the District Court affirmed the Court's order in all respects. On April 1, 2010, the IUE filed a notice of appeal. On July 13, 2010, the Circuit Court reversed the order of the District Court as to the IUE-CWA and directed the District Court to, among other things, direct the Court to order the Company to take whatever action is necessary to immediately restore terminated or modified benefits to their pre-termination/modification levels. On July 27, 2010, the Company filed a Petition for Rehearing or Rehearing En Banc requesting that the Circuit Court review the panel's decision, which was denied. By orders dated August 30, 2010, the Court ruled that the Company should restore certain other postretirement employee benefits to the appellant-retirees and also to salaried retirees and certain retirees of the International Union, United Automobile, Aerospace and Agricultural Implement Workers of America ("UAW").

On September 1, 2010, the Company filed a Notice of Appeal to the District Court of the Court's decision to include non-appealing retirees, and on September 15, 2010, the UAW filed a Notice of Cross-Appeal. On July 25, 2012, the District Court ruled in favor of the Company on both appeals, and the UAW appealed this ruling to the Circuit Court. On August 28, 2014, the Circuit Court affirmed the District Court's rulings. The UAW filed a petition for rehearing, which the Circuit Court denied on October 2, 2014. The Company reached an agreement with the original appellants in late-September 2010, which resulted in the Company not restoring other postretirement employee benefits of such retirees. On September 30, 2010, the UAW filed a complaint, which it amended on October 1, 2010, in the United States District Court for the Eastern District of Michigan seeking, among other things, a declaratory judgment to prohibit the Company from terminating certain other postretirement employee benefits for UAW retirees after October 1, 2010. The parties reached a preliminary settlement agreement in January 2013, but it was later terminated by the plaintiffs. On October 22, 2013, the U.S. District Court for the Eastern District of Michigan issued an order denying the Company's motion to dismiss the UAW's complaint and granted its motion to transfer the case to the U.S. District Court for the District of Delaware. The UAW filed a petition for a writ of mandamus with the U.S. Court of Appeals for the Sixth Circuit, requesting the court vacate the transfer of the case. In May 2014, the U.S. Court of Appeals for the Sixth Circuit denied the UAW's petition. The UAW requested a panel rehearing or rehearing en banc, which was denied by the Sixth Circuit Court of Appeals on August 13, 2014. On October 1, 2014, the Company filed a motion for judgment on the pleadings before the Delaware District Court. On November 25, 2014, the UAW filed a request for oral argument on the motion. As of March 31, 2015, the Company maintains an accrual for claims that are deemed probable of loss and are reasonably estimable. While the Company believes its accruals for litigation and claims are adequate, the final amounts required to resolve such matters could differ materially from recorded estimates and the Company's results of operations and cash flows could be materially affected.

#### Loan Guarantees and Commitments

The Company provided a \$56 million revolving credit facility in connection with the Master Closing. The seller-backed facility is expected to be reduced over the next several months as buyer credit facilities ramp up and the seller-backed facility can also be reduced if the buyer adds working capital facilities in Russia and Thailand. The seller-backed facility has a maturity of three years, an interest rate of Libor plus 5% and a default rate of interest for any interest and/or principal payment defaults. As of March 31, 2015, there were no draws on this facility, and the amount available to the buyer under the facility was \$56 million.

The Company provided a \$40 million loan guarantee to Yanfeng Visteon Electronics (China) Investment Co., Ltd. ("YFVIC"), a 50% owned joint venture, in connection with the October 2014 YFVIC acquisition of a 49% direct ownership interest in Yanfeng Visteon Automotive Electronics Co., Ltd. ("YFVE"). The guarantee contains standard non-payment provisions to cover the borrowers in event of non-payment of principal, accrued interest, and other fees for its five year tenor.

#### Environmental Matters

The Company is subject to the requirements of federal, state, local and foreign environmental and occupational safety and health laws and regulations and ordinances. These include laws regulating air emissions, water discharge and waste management. The Company is also subject to environmental laws requiring the investigation and cleanup of environmental contamination at properties it presently owns or operates and at third-party disposal or treatment facilities to which these sites send or arranged to send hazardous waste. The Company is aware of contamination at some of its properties. These sites are in various stages of investigation and cleanup. The Company currently is, has been, and in the future may become the subject of formal or informal enforcement actions or procedures.

Costs related to environmental assessments and remediation efforts at operating facilities, previously owned or operated facilities, or other waste site locations are accrued when it is probable that a liability has been incurred and the amount of that liability can be reasonably estimated. Estimated costs are recorded at undiscounted amounts, based on experience and assessments, and are regularly evaluated. The liabilities are recorded in Other current liabilities and Other non-current liabilities in the consolidated balance sheets. At March 31, 2015, and December 31, 2014, the Company had recorded a reserve of less than \$1 million for environmental matters. However, estimating liabilities for environmental investigation and cleanup is complex and dependent upon a number of factors beyond the Company's control and which may change dramatically. Accordingly, although the Company believes its reserve is adequate based on current information, the Company cannot provide any assurance that its ultimate environmental investigation and cleanup costs and liabilities will not exceed the amount of its current reserve.

#### Other Contingent Matters

Various legal actions, governmental investigations and proceedings and claims are pending or may be instituted or asserted in the future against the Company, including those arising out of alleged defects in the Company's products; governmental regulations relating to safety; employment-related matters; customer, supplier and other contractual relationships; intellectual property rights; product warranties; product recalls; and environmental matters. Some of the foregoing matters may involve compensatory, punitive or antitrust or other treble damage claims in very large amounts, or demands for recall campaigns, environmental remediation programs, sanctions, or other relief which, if granted, would require very large expenditures. The Company enters into agreements that contain indemnification provisions in the normal course of business for which the risks are considered nominal and impracticable to estimate.

Contingencies are subject to many uncertainties, and the outcome of individual litigated matters is not predictable with assurance. Reserves have been established by the Company for matters discussed in the immediately foregoing paragraph where losses are deemed probable and reasonably estimable. It is possible, however, that some of the matters discussed in the foregoing paragraph could be decided unfavorably to the Company and could require the Company to pay damages or make other expenditures in amounts, or a range of amounts, that cannot be estimated at March 31, 2015 and that are in excess of established reserves. The Company does not reasonably expect, except as otherwise described herein, based on its analysis, that any adverse outcome from such matters would have a material effect on the Company's financial condition, results of operations or cash flows, although such an outcome is possible.

#### **NOTE 17. Segment Information**

The Company's reportable segments are as follows:

- Climate The Company's Climate product line includes climate air handling modules, powertrain cooling modules, heat exchangers, compressors, fluid transport and engine induction systems.
- Electronics The Company's Electronics product line includes audio systems, infotainment systems, driver information systems, connectivity and telematics solutions, climate controls, and electronic control modules.
- Other The Company's Other product line includes certain South America programs and European operations previously associated with the Interiors business but not subject to discontinued operations classification.

Financial results for the Company's reportable segments have been prepared using a management approach, which is consistent with the basis and manner in which financial information is evaluated by the Company's chief operating decision-making group in allocating resources and in assessing performance. The Company's chief operating decision making group, comprised of the Chief Executive Officer and Chief Financial Officer, evaluates the performance of the Company's segments primarily based on net sales, before elimination of inter-company shipments, Adjusted EBITDA (non-GAAP financial measure) and operating assets.

Within each of the global product groups, certain facilities manufacture a broader range of the Company's total product line offering and are not limited to the primary product line.

## Segment Sales

|                          | r. | Three Months Ended March 31       2015     2014 |    |       |  |  |  |
|--------------------------|----|---|----|-------|--|--|--|
|                          |    | 2015  |    | 2014  |  |  |  |
|                          |    | (Dollars in Mill                                |    |       |  |  |  |
| Climate                  | \$ | 1,240   | \$ | 1,268 |  |  |  |
| Electronics              |    | 781   |    | 439   |  |  |  |
| Other                    |    | 26  |    | 39    |  |  |  |
| Eliminations             |    | (18)  |    | (28)  |  |  |  |
| Total consolidated sales | \$ | 2,029   | \$ | 1,718 |  |  |  |

## Segment Adjusted EBITDA

During the three months ended March 31, 2015, the Company changed its definition of Adjusted EBITDA to exclude the impact of discontinued operations. Accordingly, Adjusted EBITDA for historical periods has been recast in a manner consistent with the Company's new definition.

Adjusted EBITDA is defined by the Company as net income attributable to the Company, plus net interest expense, provision for income taxes and depreciation and amortization, as further adjusted to eliminate the impact of discontinued operations, equity in net income of non-consolidated affiliates, net income attributable to non-controlling interests, asset impairments, gains or losses on divestitures, net restructuring expenses and other reimbursable costs, non-cash stock-based compensation expense, certain employee charges and benefits, reorganization items and other non-operating gains and losses.

Adjusted EBITDA is presented as a supplemental measure of the Company's financial performance that management believes is useful to investors because the excluded items may vary significantly in timing or amounts and/or may obscure trends useful in evaluating and comparing the Company's operating activities across reporting periods. Not all companies use identical calculations and, accordingly, the Company's presentation of Adjusted EBITDA may not be comparable to other similarly titled measures of other companies. Adjusted EBITDA is not a recognized term under U.S. GAAP and does not purport to be a substitute for net income as an indicator of operating performance or cash flows from operating activities as a measure of liquidity.

Adjusted EBITDA has limitations as an analytical tool and is not intended to be a measure of cash flow available for management's discretionary use, as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements. In addition, the Company uses Adjusted EBITDA (i) as a factor in incentive compensation decisions, (ii) to evaluate the effectiveness of the Company's business strategies and (iii) the Company's credit agreements use measures similar to Adjusted EBITDA to measure compliance with certain covenants.

Segment Adjusted EBITDA is summarized below.

|                         | Three Months | E <mark>nded Ma</mark> | rch 31 |
|-------------------------|--------------|------------------------|--------|
|                         | <br>2015     |                        | 2014   |
|                         | (Dollars i   | n Millions             | )      |
| Climate                 | \$<br>109    | \$                     | 117    |
| Electronics             | 95           |                        | 57     |
| Other                   | (4)          |                        |        |
| Segment Adjusted EBITDA | 200          |                        | 174    |
| Corporate               | (11)         |                        | (13)   |
| Adjusted EBITDA         | \$<br>189    | \$                     | 161    |



The reconciliation of Adjusted EBITDA to net income attributable to Visteon is as follows:

|  | T  | Three Months Ended March 31 |    |      |  |  |
|--|----|-----------------------------|----|------|--|--|
|  |    | 2015                        |    | 2014 |  |  |
|  |    | (Dollars in Millions)       |    |      |  |  |
| Adjusted EBITDA                                      | \$ | 189                         | \$ | 161  |  |  |
| Interest expense, net                                |    | 6                           |    | 8    |  |  |
| Provision for income taxes                           |    | 1                           |    | 31   |  |  |
| Depreciation and amortization                        |    | 68                          |    | 60   |  |  |
| Restructuring expense                                |    | 4                           |    | 1    |  |  |
| Transformation and integration costs                 |    | 14                          |    | 6    |  |  |
| Non-cash, stock-based compensation expense           |    | 3                           |    | 3    |  |  |
| Equity in net income of non-consolidated affiliates  |    | (2)                         |    | (2)  |  |  |
| Net income attributable to non-controlling interests |    | 20                          |    | 29   |  |  |
| Other  |    | 2                           |    | _    |  |  |
| Loss from discontinued operations, net of tax        |    | 23                          |    | 6    |  |  |
| Net income attributable to Visteon Corporation       | \$ | 50                          | \$ | 19   |  |  |

Segment Operating Assets

|                                     | Inve             | es, net             |            | <b>Property and</b> | Equipment, net |    |       |                     |  |
|-------------------------------------|------------------|---------------------|------------|---------------------|----------------|----|-------|---------------------|--|
|                                     | March 31<br>2015 | December 31<br>2014 |            | March 31<br>2015    |                |    |       | December 31<br>2014 |  |
|                                     |                  |                     | (Dollars i | n Mi                | llions)        |    |       |                     |  |
| Climate                             | \$<br>351        | \$                  | 346        | \$                  | 1,030          | \$ | 1,080 |                     |  |
| Electronics                         | 187              |                     | 187        |                     | 293            |    | 317   |                     |  |
| Other                               | 3                |                     | 4          |                     | 23             |    | 23    |                     |  |
| Total segment operating assets      | 541              |                     | 537        |                     | 1,346          |    | 1,420 |                     |  |
| Corporate                           | —                |                     |            |                     | 19             |    | 20    |                     |  |
| Total consolidated operating assets | \$<br>541        | \$                  | 537        | \$                  | 1,365          | \$ | 1,440 |                     |  |

Climate Transaction

The Climate Transaction includes a legal entity based in India with both Climate and Electronics operations. Electronics-related sales and Adjusted EBITDA for the India facility subject to the Climate Transaction were as follows:

|                 | 1  | Three Months Ende     | d March 31 |  |  |
|-----------------|----|-----------------------|------------|--|--|
|                 |    | 2015 2014             |            |  |  |
|                 |    | (Dollars in Millions) |            |  |  |
| Sales           | \$ | 19 \$                 | 16         |  |  |
| Adjusted EBITDA | \$ | 1 \$                  | 1          |  |  |

Electronics-related operating assets for the India facility subject to the Climate Transaction were \$25 million and \$22 million as of March 31, 2015 and December 31, 2014, respectively.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis ("MD&A") is intended to help the reader understand the results of operations, financial condition and cash flows of Visteon Corporation ("Visteon" or the "Company"). MD&A is provided as a supplement to, and should be read in conjunction with, the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the Securities and Exchange Commission on February 26, 2015, and the financial statements and accompanying notes to the financial statements included elsewhere herein.

#### **Description of Business**

Visteon Corporation (the "Company" or "Visteon") is a global automotive supplier that designs, engineers and manufactures innovative products for nearly every original equipment vehicle manufacturer ("OEM") worldwide including BMW, Chrysler, Daimler, Ford, General Motors, Honda, Hyundai, Kia, Nissan, PSA Peugeot Citroën, Renault, Toyota and Volkswagen. Visteon is headquartered in Van Buren Township, Michigan and has an international network of manufacturing operations, technical centers and joint venture operations, supported by approximately 26,000 employees dedicated to the design, development, manufacture and support of its product offerings and its global customers. Visteon delivers value for its customers and stockholders through two technology-focused core businesses: vehicle cockpit electronics and thermal energy management. The Company's manufacturing and engineering footprint is principally located outside of the U.S., with a heavy concentration in low-cost geographic regions.

#### Shareholder Value Creation Plan

In September 2012, the Company announced a comprehensive shareholder value creation plan that has transformed and continues to transform the Company's business operations. A summary of the most recent and significant activities are summarized below.

On December 17, 2014, Visteon and its wholly owned subsidiary, VIHI, LLC entered into a Share Purchase Agreement with Hahn & Co. Auto Holdings Co., Ltd. and Hankook Tire Co., Ltd. to sell all of its outstanding shares in Halla Visteon Climate Control Corporation ("HVCC") for approximately \$3.6 billion or Korean Won ("KRW") 52,000 per share (the "Climate Transaction"). As of March 31, 2015 the Company's net investment in HVCC was approximately \$800 million. The Climate Transaction, which remains subject to substantive contingencies, including shareholder approval, is expected to close during the first half of 2015.

The Climate Transaction includes a legal entity based in India with both Climate and Electronics operations. Electronics-related operating assets for the India facility subject to the Climate Transaction were \$25 million and \$22 million as of March 31, 2015 and December 31, 2014, respectively. Electronics-related sales and Adjusted EBITDA for the India facility subject to the Climate Transaction were as follows:

|                 | Three Months          | Ended March 31 | l  |  |  |
|-----------------|-----------------------|----------------|----|--|--|
|                 | <br>2015 2014         |                |    |  |  |
|                 | (Dollars in Millions) |                |    |  |  |
| Sales           | \$<br>19              | \$             | 16 |  |  |
| Adjusted EBITDA | \$<br>1 \$            |                |    |  |  |

The Share Purchase Agreement provides that the parties will use commercially reasonable efforts to consummate a separation of the electronics business to facilitate a purchase by Visteon. Additionally, certain Visteon wholly owned climate facilities with 2014 annual sales of approximately \$125 million are also subject to future negotiation under the terms of the Share Purchase Agreement.

Following the completion of the Climate Transaction, Visteon will continue to operate as a publicly traded company with revenues primarily derived from its remaining Electronics business. The Company's Electronics business offers innovative vehicle cockpit electronic products to customers including audio systems, infotainment systems, driver information systems, connectivity and telematics solutions, climate controls, and electronic control modules.

On July 1, 2014, the Company completed the acquisition of substantially all of the global automotive electronics business of Johnson Controls Inc. for an aggregate purchase price of \$297 million funded with cash on hand, including \$31 million of cash and equivalents at the acquired business. The operating results for the business acquired have been included in the Electronics segment from the date of acquisition. The Electronics Acquisition was accounted for as a business combination, with the purchase price allocated on a preliminary basis as of July 2014.

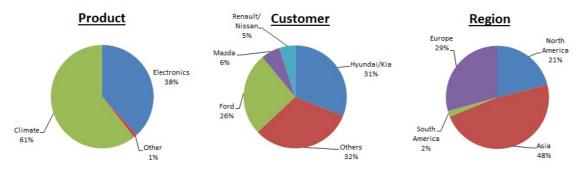
In May 2014 Visteon reached an agreement to divest substantially all of its global Interiors business (the "Interiors Divestiture") pursuant to a Master Purchase Agreement, as subsequently amended (the "Purchase Agreement"). Effective November 1, 2014, the Company closed on the majority of the Interiors Divestiture (the "Master Closing"). Subsequent to the Master Closing, Visteon completed the sale of Interiors operations in India and Thailand on December 1, 2014 and February 2, 2015, respectively. During the three-month period ended March 31, 2015, the Company recorded additional losses and adjustments of \$13 million in connection with the Interiors Divestiture, including \$3 million attributable to the sale of operations in Thailand.

Remaining Interiors operations subject to the Interiors Divestiture are located in Argentina and Brazil and are expected to close during the latter half of 2015. Assets and liabilities associated with the these operations met the "held for sale" criteria at March 31, 2015 and were classified as "Other current assets" or "Other current liabilities" in the Consolidated Balance Sheets. These remaining transactions are subject to various conditions, including regulatory and antitrust approvals, receipt of other third party consents and approvals and other customary closing conditions, and may be subject to further cash impacts based on purchase price adjustments at the time of closing. The Company expects to record losses in connection with the Argentina and Brazil portions of the Interiors Divestiture in future periods upon closing, which are estimated to be approximately \$20 million.

In preparing the March 31, 2015, financial statements, the Company determined that an indicator of impairment existed in relation to the long-lived assets of the European Interiors operation that is not subject to the Interiors Divestiture. Accordingly, the Company performed a recoverability test utilizing a probability weighted analysis of cash flows associated with continuing the operations and estimated cash flows associated with the potential sale of the operations. As a result of the analysis, the Company concluded that the assets were not recoverable. However, no impairment was recorded as of March 31, 2015, as the fair value of the underlying assets were determined to be in excess of the respective carrying value. To the extent that a sale transaction becomes more likely to occur in future periods an impairment charge may be required and such charge could be material. Additionally, due to certain liabilities and capital requirements of this remaining business, Visteon may be required to contribute cash to such business in connection with any disposition and such amounts could be material. As of March 31, 2015, the Company did not meet the specific criteria considered necessary for the European Interiors operation to be considered held for sale.

#### **Executive Summary**

The Company's sales for the three month ended March 31, 2015 totaled \$2.0 billion and were distributed by product group, geographic region, and customer as follows.



The Company conducts its business in the global automotive industry, which is capital intensive, highly competitive and sensitive to economic conditions. The Company's business is heavily concentrated in markets outside of the U.S. Accordingly, the Company is subject to primary attendant risks associated with foreign currency exchange and political factors. Additionally, the Company's business is highly sensitive to changes in the global economy that impact consumer spending and global vehicle production volumes.

During the first quarter of 2015 the global automotive industry continued to experience modest growth driven by China, Europe and North America, partially offset by South America, Japan and Korea. Vehicle production in China outpaced the overall growth rate fueled by increasing consumer demand. Production in North America also increased based on continuing strength in demand, growing exports, and increased localization of production. Europe production showed a modest increase as a challenging Russian market offset steady growth in the rest of the region. Production in the remaining regions was mixed due to varying economic, political and social factors.

Light vehicle production levels for the three months ended March 31, 2015, by geographic region are provided below:

|      | Three Months Ended<br>March 31 |        |  |  |  |  |
|------|--------------------------------|--------|--|--|--|--|
| 2015 | 2014                           | Change |  |  |  |  |
|      | (Units in Millions)            |        |  |  |  |  |
| 22.5 | 22.2                           | 1.3    |  |  |  |  |
| 4.3  | 4.2                            | 2.2    |  |  |  |  |
| 0.8  | 0.9                            | (13.8) |  |  |  |  |
| 5.3  | 5.2                            | 2.1 %  |  |  |  |  |
| 6.0  | 5.7                            | 5.6 %  |  |  |  |  |
| 3.4  | 3.7                            | (6.6)  |  |  |  |  |
| 1.0  | 0.9                            | 6.3 %  |  |  |  |  |
| 1.0  | 1.0                            | (1.9)  |  |  |  |  |

# Source: IHS Automotive

Significant aspects of the Company's financial results for the three months ended March 31, 2015 include the following.

- The Company recorded sales of \$2,029 million, representing an increase of \$311 million when compared with the same period of 2014. The increase was primarily due to the Electronics Acquisition, higher production volumes and favorable product mix.
- Gross margin was \$212 million or 10.4% of sales for the three months ended March 31, 2015, compared to \$179 million or 10.4% of sales for the same period of 2014. The increase was primarily attributable to the Electronics Acquisition and improved cost performance.
- Net income attributable to Visteon was \$50 million, compared to \$19 million for the same period of 2014. Net income for the three-months ended March 31, 2015 included \$33 million of previously unrecognized tax benefits resulting from favorable audit developments during the first quarter of 2015.
- The Company generated \$173 million of cash from operating activities, an increase of \$77 million compared with the same period of 2014, including the impacts of higher net income, timing of net recoverable value added tax, income tax and consumption tax, lower annual incentive and restructuring payments.
- Total cash, including restricted cash of \$9 million, was \$916 million as of March 31, 2015, or \$85 million higher than December 31, 2014. The Company's total debt was \$957 million, or \$24 million lower than December 31, 2014.

# Consolidated Results of Operations - Three Months Ended March 31, 2015 and 2014

The Company's consolidated results of operations for the three months ended March 31, 2015 and 2014 were as follows:

|  | Three Months Ended<br>March 31 |       |      |                   |        |  |  |
|--|--------------------------------|-------|------|-------------------|--------|--|--|
|  |                                | 2015  |      | 2014              | Change |  |  |
|  |                                |       | (Dol | lars in Millions) |        |  |  |
| Sales  | \$                             | 2,029 | \$   | 1,718 \$          | 311    |  |  |
| Cost of sales  |                                | 1,817 |      | 1,539             | 278    |  |  |
| Gross margin   |                                | 212   |      | 179               | 33     |  |  |
| Selling, general and administrative expenses         |                                | 96    |      | 81                | 15     |  |  |
| Transformation and integration costs                 |                                | 14    |      | 6                 | 8      |  |  |
| Interest expense, net                                |                                | 6     |      | 8                 | (2)    |  |  |
| Restructuring expense                                |                                | 4     |      | 1                 | 3      |  |  |
| Equity in net income of non-consolidated affiliates  |                                | 2     |      | 2                 | —      |  |  |
| Provision for income taxes                           |                                | 1     |      | 31                | (30)   |  |  |
| Net income from continuing operations                |                                | 93    |      | 54                | 39     |  |  |
| Loss from discontinued operations                    |                                | (23)  |      | (6)               | (17)   |  |  |
| Net income   |                                | 70    |      | 48                | 22     |  |  |
| Net income attributable to non-controlling interests |                                | 20    |      | 29                | (9)    |  |  |
| Net income attributable to Visteon Corporation       | \$                             | 50    | \$   | 19 \$             | 31     |  |  |
| Adjusted EBITDA*                                     | \$                             | 189   | \$   | 161 \$            | 28     |  |  |

\* Adjusted EBITDA is a Non-GAAP financial measure, as further discussed below.

#### Sales

Sales for the three months ended March 31, 2015 totaled \$2,029 million, which represents an increase of \$311 million compared with the same period of 2014. The primary driver of the sales increase was the Electronics Acquisition effective July 1, 2014, which increased sales by \$347 million compared to the same period last year. Additionally, favorable customer volumes and product mix, largely related to the Company's Climate and Electronics segments, increased sales by \$129 million while unfavorable currency decreased sales by \$126 million. The change in currency was attributable to the weakening Euro, Korean Won and Chinese Yuan. Other reductions of \$39 million were associated with customer pricing, net of design savings.

# Cost of Sales

Cost of sales increased \$278 million for the three months ended March 31, 2015 when compared with the same period in 2014. The increase includes \$426 million attributable to increased production volumes, including the Electronics Acquisition, as well as changes in product mix, representing the variable nature of material and labor costs. Foreign currency decreased cost of sales by \$96 million attributable to weakening of the Euro, Korean Won and Chinese Yuan. Net efficiencies related to material, design, and usage economics decreased cost of sales by \$46 million. Other costs decreased by \$8 million and included manufacturing cost efficiencies and lower engineering costs, partially offset by \$2 million of equipment-related relocation costs.

#### Gross Margin

Gross margin was \$212 million or 10.4% of sales for the three months ended March 31, 2015 compared to \$179 million or 10.4% of sales for the same period of 2014. The \$33 million increase in gross margin included \$50 million from favorable volumes and mix, including the impacts of the Electronics Acquisition. Gross margin also included \$15 million of favorable net cost performance, driven by material and manufacturing cost efficiencies and lower engineering costs, which more than offset customary pricing productivity given to customers. These increases were partially offset by \$30 million of unfavorable currency and \$2 million of equipment-related relocation costs.

#### Selling, General and Administrative Expenses

Selling, general, and administrative expenses were \$96 million and \$81 million during the three months ended March 31, 2015 and 2014, respectively. The increase is primarily related to the Electronics Acquisition, partially offset by the impacts of currency, lower incentive compensation costs and net efficiencies.

# Transformation and Integration Costs

Transformation costs are related to financial and advisory services incurred in connection with execution of the Company's comprehensive value creation plan, including professional fees associated with the Electronics Acquisition and the Climate Transaction. Integration costs include costs associated with rebranding, facility modification, information technology readiness and related professional services necessary to integrate businesses associated with the Electronics Acquisition.

|                      | Three Months Ended March 31 |      |   |  |  |  |  |  |
|----------------------|-----------------------------|------|---|--|--|--|--|--|
|                      | <br>2015                    | 2014 |   |  |  |  |  |  |
|                      | <br>(Dollars in Millions)   |      |   |  |  |  |  |  |
| Transformation costs | \$<br>10                    | \$   | 4 |  |  |  |  |  |
| Integration costs    | 4                           |      | 2 |  |  |  |  |  |
|                      | \$<br>14                    | \$   | 6 |  |  |  |  |  |

#### Interest Expense and Interest Income

Interest expense of \$8 million for the three months ended March 31, 2015 included \$5 million associated with the company's \$600 million term loan due April 9, 2021, and \$3 million associated with affiliate debt, commitment fees and amortization of debt issuance cost. During the three months ended March 31, 2014, interest expense was \$10 million including \$7 million associated with the Company's 6.75% Senior Notes which were redeemed in 2014 and \$3 million associated with affiliate debt, commitment fees and amortization of debt issuance cost. Interest income was \$2 million for both three months ended March 31, 2015 and 2014.

## Restructuring Expense

In connection with the Electronics Acquisition, the Company commenced a restructuring program designed to achieve cost savings through transaction synergies. The program is designed to achieve annual cost savings ranging from \$40 million to \$70 million by the end of 2017. The Company expects to incur approximately \$40 million to \$60 million of restructuring costs during the program to achieve the targeted annual savings. The Company anticipates recording additional restructuring charges related to this program in future periods as underlying plans are finalized. During the three-months ended March 31, 2015, the Company recorded \$2 million of severance and termination benefits under this program associated with approximately 55 employees and \$1 million in legal and consulting fees. Approximately \$28 million remains accrued at March 31, 2015. The Company's restructuring reserves and related activity, including amounts attributable to discontinued operations, are summarized below for the three months ended March 31, 2015.

|   | Climate               |    | Electronics |    | Other |    | Total |  |  |
|---|-----------------------|----|-------------|----|-------|----|-------|--|--|
|   | (Dollars in Millions) |    |             |    |       |    |       |  |  |
| Restructuring reserve - December 31, 2014 | \$<br>1               | \$ | 30          | \$ | 8     | \$ | 39    |  |  |
| Expense                                   | 1                     |    | 3           |    | —     |    | 4     |  |  |
| Utilization                               | (1)                   |    | (2)         |    |       |    | (3)   |  |  |
| Foreign currency                          |                       |    | (3)         |    | (1)   |    | (4)   |  |  |
| Restructuring reserve - March 31, 2015    | \$<br>1               | \$ | 28          | \$ | 7     | \$ | 36    |  |  |

Utilization represents payments for severance and other employee termination benefits and special termination benefits reclassified to pension and other postretirement employee benefit liabilities, where such payments are made from the Company's benefit plans.

Given the economically-sensitive and highly competitive nature of the automotive industry, the Company continues to closely monitor current market factors and industry trends taking action as necessary, including but not limited to, additional restructuring actions. However, there can be no assurance that such actions will be sufficient to fully offset the impact of adverse factors on the Company or its results of operations, financial position and cash flows.

#### Income Taxes

The Company's provision for income taxes of \$1 million for the three months ended March 31, 2015 represents a decrease of \$30 million when compared with \$31 million in the same period of 2014. The decrease in tax expense is primarily attributable to a \$33 million year-over-year reduction in unecognized tax benefits, including interest and penalties, related to favorable audit developments in Asia and the United States during the first quarter of 2015. This decrease was partially offset by the year-over-year impact of changes in the mix of earnings and differing tax rates between jurisdictions.

## **Discontinued** Operations

The results of operations for Interiors business subject to the Interiors Divestiture have been reclassified to Loss from discontinued operations, net of tax in the Consolidated statements of comprehensive income for the three months ended March 31, 2015 and 2014. Discontinued operations are summarized as follows:

|   | Three Months Ended March 31 |      |    |      |  |  |  |
|---|-----------------------------|------|----|------|--|--|--|
|   |                             | 2015 |    | 2014 |  |  |  |
|   |                             | ns)  |    |      |  |  |  |
| Sales   | \$                          | 22   | \$ | 264  |  |  |  |
| Cost of sales   |                             | 25   |    | 248  |  |  |  |
| Gross margin  |                             | (3)  |    | 16   |  |  |  |
| Selling, general and administrative expenses          |                             | 2    |    | 13   |  |  |  |
| Long-lived asset impairments                          |                             | 1    |    | —    |  |  |  |
| Loss on interiors divestiture                         |                             | 13   |    | —    |  |  |  |
| Restructuring expense                                 |                             |      |    | 1    |  |  |  |
| Other expenses  |                             | 4    |    | 4    |  |  |  |
| Loss from discontinued operations before income taxes |                             | (23) |    | (2)  |  |  |  |
| Provision for income taxes                            |                             |      |    | 4    |  |  |  |
| Loss from discontinued operations, net of tax         | \$                          | (23) | \$ | (6)  |  |  |  |

During the three-month period ended March 31, 2015 the Company recorded additional losses and adjustments of \$13 million in connection with the Interiors Divestiture, including \$3 million attributable to the sale of operations in Thailand. Consideration associated with the Interiors Divestiture remains subject to further adjustments including working capital adjustments.

#### Net Income

Net income attributable to Visteon was \$50 million for the three months ended March 31, 2015 compared to net income of \$19 million for the same period of 2014. Adjusted EBITDA (a non-GAAP financial measure, as defined below) was \$189 million for the three months ended March 31, 2015, representing an increase of \$28 million when compared with Adjusted EBITDA of \$161 million for the same period of 2014. The increase in Adjusted EBITDA included \$34 million of favorable volume and mix, primarily attributable to the Electronics Acquisition. Currency movements unfavorably impacted Adjusted EBITDA for the three months ended March 31, 2015 by \$26 million, largely related to the weakening Euro and Chinese Yuan, partially offset by the weakening Korean Won, which negatively impacts the Company's sales but positively impacts the Company's profits given greater cost exposure to the Korean Won than sales exposure. Adjusted EBITDA for the three months ended March 31, 2015, was also impacted by higher material, manufacturing and other cost efficiencies, which more than offset customary customer pricing productivity.

Adjusted EBITDA is defined by the Company as net income attributable to the Company, plus net interest expense, provision for income taxes and depreciation and amortization, as further adjusted to eliminate the impact of discontinued operations, equity in net income of non-consolidated affiliates, net income attributable to non-controlling interests, asset impairments, gains or losses on divestitures, net restructuring expenses and other reimbursable costs, non-cash stock-based compensation expense, certain employee charges and benefits, reorganization items and other non-operating gains and losses. During the three months ended March 31, 2015, the Company changed its definition of Adjusted EBITDA to exclude the impact of discontinued operations. Accordingly, Adjusted EBITDA for historical periods has been recast in a manner consistent with the Company's new definition.

Adjusted EBITDA is not a recognized term under accounting principles generally accepted in the United States and does not purport to be a substitute for net income as an indicator of operating performance or cash flows from operating activities as a measure of liquidity. Adjusted EBITDA has limitations as an analytical tool and is not intended to be a measure of cash flow available for management's discretionary use, as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements. In addition, the Company uses Adjusted EBITDA (i) as a factor in incentive compensation decisions, (ii) to evaluate the effectiveness of the Company's business strategies and (iii) because the Company's credit agreements use measures similar to Adjusted EBITDA to measure compliance with certain covenants. Adjusted EBITDA is presented as a supplemental measure of the Company's financial performance that management believes is useful to investors because the excluded items may vary significantly in timing or amounts and/or may obscure trends useful in evaluating and comparing the Company's operating activities across reporting periods. Not all companies use identical calculations and, accordingly, the Company's presentation of Adjusted EBITDA may not be comparable to other similarly titled measures of other companies.

The reconciliation of Adjusted EBITDA to net income attributable to Visteon for the three months ended March 31, 2015 and 2014, is as follows:

|  | <b>Three Months Ended March 31</b> |      |         |                |    |        |  |  |
|--|------------------------------------|------|---------|----------------|----|--------|--|--|
|  |                                    | 2015 | 2014    |                |    | Change |  |  |
|  |                                    |      | (Dollar | s in Millions) |    |        |  |  |
| Adjusted EBITDA                                      | \$                                 | 189  | \$      | 161            | \$ | 28     |  |  |
| Interest expense, net                                |                                    | 6    |         | 8              |    | (2)    |  |  |
| Provision for income taxes                           |                                    | 1    |         | 31             |    | (30)   |  |  |
| Depreciation and amortization                        |                                    | 68   |         | 60             |    | 8      |  |  |
| Restructuring expense                                |                                    | 4    |         | 1              |    | 3      |  |  |
| Transformation and integration costs                 |                                    | 14   |         | 6              |    | 8      |  |  |
| Non-cash, stock-based compensation expense           |                                    | 3    |         | 3              |    | —      |  |  |
| Equity in net income of non-consolidated affiliates  |                                    | (2)  |         | (2)            |    | —      |  |  |
| Net income attributable to non-controlling interests |                                    | 20   |         | 29             |    | (9)    |  |  |
| Other  |                                    | 2    |         | —              |    | 2      |  |  |
| Loss from discontinued operations, net of tax        |                                    | 23   |         | 6              |    | 17     |  |  |
| Net income attributable to Visteon Corporation       | \$                                 | 50   | \$      | 19             | \$ | 31     |  |  |

# Segment Results of Operations - Three Months Ended March 31, 2015 and 2014

The Company's operating structure is organized by global product lines, including Climate, Electronics and Other. These global product lines have financial and operating responsibility over the design, development and manufacture of the Company's product portfolio. Certain functions such as procurement, information technology and other administrative activities are managed on a global basis with regional deployment. The Company's reportable segments are as follows:

- Climate The Company's Climate segment provides thermal energy management products to customers, including climate air handling modules, powertrain cooling modules, heat exchangers, compressors, fluid transport and engine induction systems.
- Electronics The Company's Electronics segment provides vehicle cockpit electronics products to customers, including audio systems, infotainment systems, driver information systems, connectivity and telematics solutions, climate controls, and electronic control modules.
- Other The Company's Other product line includes entities located in South America and Europe previously associated with the Interiors business but not subject to the Interiors Divestiture.

#### Sales by Segment

|                                   | Climate                   |    | Electronics |    | Other |    | liminations | Total       |
|-----------------------------------|---------------------------|----|-------------|----|-------|----|-------------|-------------|
|                                   | <br>(Dollars in Millions) |    |             |    |       |    |             |             |
| Three months ended March 31, 2014 | \$<br>1,268               | \$ | 439         | \$ | 39    | \$ | (28)        | \$<br>1,718 |
| Volume and mix                    | 95                        |    | 32          |    | (8)   |    | 10          | 129         |
| Currency                          | (94)                      |    | (27)        |    | (5)   |    | —           | (126)       |
| Electronics Acquisition           | —                         |    | 347         |    | —     |    | —           | 347         |
| Other                             | (29)                      |    | (10)        |    | —     |    | —           | (39)        |
| Three months ended March 31, 2015 | \$<br>1,240               | \$ | 781         | \$ | 26    | \$ | (18)        | \$<br>2,029 |

Climate sales decreased during the three months ended March 31, 2015 by \$28 million. Higher production volumes in Europe offset by lower volumes in Asia increased sales by \$95 million. Unfavorable currency, largely related to the weaker Euro, Won and Chinese Yuan resulted in a decrease of \$94 million. Other changes, totaling \$29 million, reflected price productivity, the impact of commodity pricing and design actions, and lower year-over-year commercial settlements.

Electronics sales increased during the three months ended March 31, 2015 by \$342 million. The largest driver of the sales increase was attributable to the Electronics Acquisition. Higher production volumes in Europe and Asia increased sales by \$32 million. Unfavorable currency, primarily related to the Euro, decreased sales by \$27 million. Other changes, totaling \$10 million, reflected customer pricing net of design changes.

Other sales decreased during the three months end March 31, 2015 by \$13 million, including unfavorable volume and product mix of \$8 million primarily reflecting the wind down of certain South America businesses.

Cost of Sales by Segment

|                                   | Climate     |    | Electronics |                       | Other |    | Eliminations | Total       |
|-----------------------------------|-------------|----|-------------|-----------------------|-------|----|--------------|-------------|
|                                   |             |    | (]          | (Dollars in Millions) |       |    |              |             |
| Three months ended March 31, 2014 | \$<br>1,163 | \$ | 366         | \$                    | 38    | \$ | (28)         | \$<br>1,539 |
| Material                          | 10          |    | 228         |                       | (6)   |    | 10           | 242         |
| Freight and duty                  | 1           |    | 4           |                       | (1)   |    | —            | 4           |
| Labor and overhead                | (18)        |    | 20          |                       | (4)   |    | —            | (2)         |
| Engineering                       | (2)         |    | 28          |                       | —     |    | —            | 26          |
| Depreciation and amortization     | 1           |    | 7           |                       |       |    | —            | 8           |
| Other                             | (14)        |    | 10          |                       | 4     |    | —            | —           |
| Three months ended March 31, 2015 | \$<br>1,141 | \$ | 663         | \$                    | 31    | \$ | (18)         | \$<br>1,817 |

Climate material costs increased by \$10 million, including \$39 million related to higher production volumes, offset by \$29 million of manufacturing efficiencies and purchasing improvements. Labor and overhead costs decreased by \$18 million related to cost efficiencies at certain North American and European facilities. Engineering decreased by \$2 million largely reflecting the weaker Euro. Other decreases of \$14 million include currency impacts of the mix of receivables and payables denominated in currencies other than functional currencies.

Substantially all of the increases in Electronics cost of sales are attributable to the Electronic Acquisition effective July 1, 2014. These costs were partially offset by \$15 million of material and manufacturing cost efficiencies, \$13 million of favorable currency, \$2 million for the sale of intellectual property and \$2 million of lower net engineering costs. Net engineering costs are comprised of gross engineering expenses related to forward model program development and advanced engineering activities, partially offset by engineering cost recoveries from customers. Gross engineering expenses were \$96 million for the three months ended March 31, 2015, an increase of \$48 million compared to the same period of 2014. Engineering cost recoveries can fluctuate period to period depending on underlying contractual terms and conditions and achievement of related development milestones.

Other segment material, freight and duty, and labor and overhead costs decreased by \$7 million, primarily reflecting lower production volumes related to the wind down for certain programs in South America.

## Adjusted EBITDA by Segment

Adjusted EBITDA by segment for the three months ended March 31, 2015 and 2014 is presented in the table below.

|                                      |    | <b>Three Months Ended March 31</b> |      |             |    |         |  |  |  |  |
|--------------------------------------|----|------------------------------------|------|-------------|----|---------|--|--|--|--|
|                                      | 2  | 2015                               | 2014 |             |    | Change  |  |  |  |  |
|                                      |    | (Dollars in Millions)              |      |             |    |         |  |  |  |  |
| Climate                              | \$ | 109                                | \$   | 117         | \$ | (8)     |  |  |  |  |
| Electronics                          |    | 95                                 |      | 57          |    | 38      |  |  |  |  |
| Other                                |    | (4)                                |      | —           |    | (4)     |  |  |  |  |
| Segment Adjusted EBITDA              |    | 200                                |      | 174         | \$ | 26      |  |  |  |  |
| Corporate                            |    | (11)                               |      | (13)        |    | 2       |  |  |  |  |
| Adjusted EBITDA                      | \$ | 189                                | \$   | 161         | \$ | 28      |  |  |  |  |
| Segment Adjusted EBITDA<br>Corporate | \$ | 200<br>(11)                        | \$   | 174<br>(13) |    | 26<br>2 |  |  |  |  |

Changes in Adjusted EBITDA by segment are presented in the table below.

|                                   | Climate   | Electronics | Other       |   | Total      |      |
|-----------------------------------|-----------|-------------|-------------|---|------------|------|
|                                   |           | (Dollars ii | n Millions) |   |            |      |
| Three months ended March 31, 2014 | \$<br>117 | \$<br>57    | \$ —        | 9 | <b>S</b> 1 | 174  |
| Volume and mix                    | (3)       | 38          | (1          | ) |            | 34   |
| Currency                          | (9)       | (10)        | (5          | ) |            | (24) |
| Other                             | 4         | 10          | 2           |   |            | 16   |
| Three months ended March 31, 2015 | \$<br>109 | \$<br>95    | \$ (4       | ) | 2          | 200  |
|                                   |           |             |             | _ |            |      |
| Corporate                         |           |             |             | _ |            | (11) |
| Total                             |           |             |             | 9 | <b>S</b> 1 | 189  |

Climate Adjusted EBITDA decreased \$8 million for the three months ended March 31, 2015 when compared to the same period of 2014. The decrease in Climate Adjusted EBITDA primarily reflects unfavorable currency of \$9 million related to the Euro and Chinese Yuan. Lower volumes decreased Adjusted EBITDA by \$3 million. The volume decrease reflects lower production volumes in Asia Pacific, partially offset by higher volumes in Europe and new business wins in North America and Asia. Other changes of \$4 million included material, design and other cost efficiencies, partially offset by lower year-over-year commercial settlements and customer price productivity.

Electronics Adjusted EBITDA increased \$38 million for the three months ended March 31, 2015 when compared to the same period of 2014. Higher volumes, including the Electronics Acquisition, and favorable product mix, increased Adjusted EBITDA by \$38 million. Currency, largely related to the Euro, had an unfavorable impact of \$10 million. Other impacts of \$10 million primarily reflected material and manufacturing cost efficiencies, lower net engineering expense, and the impact of a patent sale, partially offset by customer price productivity.

Other Adjusted EBITDA for the three months ended March 31, 2015 decreased by \$4 million compared to the same period of 2014 due to lower production volumes and a weaker Euro and Brazilian Real.

# Liquidity

The Company's primary liquidity needs are related to the funding of general business requirements, including working capital, capital expenditures, debt service, employee retirement benefits and restructuring actions. The Company's primary sources of liquidity are cash flows from operations, existing cash balances, asset sales, and borrowings under available credit facilities, if necessary. To the extent the Company generates discretionary cash flow, it will be evaluated for and may be used for optional prepayments of existing indebtedness, strategic acquisitions, additional share repurchases, and/or general corporate purposes.

As of March 31, 2015, the Company had total cash balances of \$916 million, including \$9 million of restricted cash, of which \$462 million belonged to HVCC. Cash balances totaling \$658 million were located in jurisdictions outside of the United States, of which approximately \$335 million is considered permanently reinvested for funding ongoing operations outside of the U.S. If such permanently reinvested funds are needed for operations in the U.S., the Company would be required to accrue additional tax expense, primarily related to foreign withholding taxes.

The Company's ability to fund its liquidity needs is dependent on the level, variability and timing of its customers' worldwide vehicle production, which may be affected by many factors including, but not limited to, general economic conditions, specific industry conditions, financial markets, competitive factors and legislative and regulatory changes. The Company monitors the macroeconomic environment and its impact on vehicle production volumes in relation to the Company's specific cash needs. The Company's intra-year needs are impacted by seasonal effects in the industry, such as mid-year shutdowns, the subsequent ramp-up of new model production and the additional year-end shutdowns by primary customers.

## Significant Cash Sources and Availability

To the extent that the Company's liquidity needs exceed cash provided by its operating activities, the Company would look to cash balances on hand, cash available through existing financing vehicles such as the Company's \$600 million aggregate principal delayed draw term loans due April 9, 2021 ("Term Facility") or its \$200 million revolving credit facility that matures on April 9, 2019 ("Revolving Facility"), the sale of businesses or other assets as permitted under credit agreements, affiliate working capital lines of credit, other contractual arrangements, and potential additional capital through debt or equity markets.

On March 25, 2015, the Company entered into an amendment and waiver (the "Amendment") to the April 9, 2014 credit agreement by and among the Company as borrower, each lender from time to time party thereto, each letter of credit issuer from time to time party thereto and Citibank, N.A. as administrative agent (the "Credit Agreement"). The Amendment, among other things, provides for modifications to the Credit Agreement to permit the Company's sale of its ownership interest in HVCC and otherwise to update the Credit Agreement to account for HVCC no longer being a subsidiary of the Company following the Climate Transaction. While certain waivers granted under the Amendment became effective on March 25, 2015, the amendments relating to the Climate Transaction will become effective substantially concurrent with the consummation of the Climate Transaction and the Company's repayment of approximately \$246 million of term loans under the Credit Agreement to reduce the Term Facility to \$350 million.

As of March 31, 2015, \$596 million face value was outstanding under the Term Facility, and there were no outstanding borrowings under the Revolving Facility. Availability under outstanding affiliate credit facilities as of March 31, 2015 is approximately \$364 million and certain of these facilities have pledged receivables, inventory or equipment as security.

Access to additional capital through the debt or equity markets is influenced by the Company's credit ratings. At March 31, 2015, the Company's corporate credit ratings were B1 by Moody's with a stable outlook and B+ by S&P with a positive outlook.

#### Climate Transaction

The Climate Transaction, which is subject to regulatory reviews, shareholder approval and other conditions, is expected to close during the first half of 2015. In connection with the closing of the Climate Transaction, the Company anticipates proceeds of approximately \$3.6 billion, or KRW 52,000 per share. Based on current market conditions, the Company intends to return a portion of these proceeds to stockholders, ranging from approximately \$2.5 billion to \$2.75 billion, through a structured series of actions including repurchases of common stock and a special dividend. The Company intends to use the remaining proceeds from the Climate Transaction for general corporate purposes, which may include repayment of indebtedness, investments in restructuring and strategic investments to support the continued expansion of the vehicle cockpit electronics business.

In December 2014, the Company entered into a foreign currency option contract to manage foreign currency exposure on anticipated KRW denominated proceeds in connection with the Climate Transaction. As of March 31, 2015 and December 31, 2014, the notional amount of this contract was \$2,217 million and \$2,229 million, respectively. During the three-months ended March 31, 2015, the Company entered into offsetting foreign currency option contracts and non-deliverable forwards with notional amounts of \$1,109 million each to lower related premium expenses. The Company continues to monitor the foreign currency exposure associated with Climate Transaction proceeds and may take further actions based on transaction, market, cost and other relevant considerations.

#### Interiors Divestiture

In connection with the Interiors Divestiture, the Company agreed to provide a \$56 million revolving credit facility to the buyer. Draws under this sellerbacked facility will only be available if certain of the external credit facilities are fully drawn, and any draws on the seller-backed facility generally must be repaid prior to the repayment of the external credit facilities. The seller-backed facility has a maturity of three years, an interest rate of Libor plus 5% and a default rate of interest for any interest and/or principal payment defaults. As of March 31, 2015, there were no draws on this facility. The remaining Interiors Divestiture transactions are subject to various conditions, including regulatory and antitrust approvals, receipt of other third party consents and approvals and other customary closing conditions, and may be subject to further cash impacts based on purchase price adjustments at the time of closing, which amounts may be material.

The Company's goal is to complete the disposal of the European Interiors operation that is not subject to the Interiors Divestiture during 2015. Due to certain liabilities and capital requirements of the remaining Interiors business, Visteon may be required to contribute cash to such business in connection with any disposition, which amounts could be material.

#### Share Repurchase Program

On May 8, 2014, the Company announced an accelerated share buy-back ("ASB") program with a third-party financial institution to repurchase shares of common stock for an aggregate purchase price of \$500 million. Approximately \$250 million of this program was completed on October 15, 2014 at a final settlement price of \$96.19. The remaining \$250 million of this program concluded on May 1, 2015 at a final settlement price of \$97.25.

As of March 31, 2015, \$375 million remained authorized and available for repurchase through December 31, 2015. The Company anticipates that additional repurchases of common stock, if any, would occur from time to time in open market transactions or in privately negotiated transactions depending on market and economic conditions, share price, trading volume, alternative uses of capital and other factors.

#### Restructuring

At March 31, 2015, the Company had restructuring accruals totaling \$36 million, including amounts associated with discontinued operations. The Company expects to settle these accruals in cash during 2015. These accruals are primarily attributable to a restructuring program designed to achieve annual cost savings ranging from \$40 million to \$70 million by the end of 2017 through synergies associated with the Electronics Acquisition. The Company expects to incur approximately \$40 million to \$60 million of restructuring costs during the program to achieve the targeted annual savings. The Company anticipates recording additional restructuring charges related to this program in future periods as underlying plans are finalized.

Given the economically-sensitive and highly competitive nature of the automotive industry, the Company continues to closely monitor current market factors and industry trends taking action as necessary, including but not limited to, additional restructuring actions. However, there can be no assurance that such actions will be sufficient to fully offset the impact of adverse factors on the Company or its results of operations, financial position and cash flows.

#### Other

In connection with the Electronics Acquisition, the Company expects to incur total integration costs of \$35 million. Through March 31, 2015, the Company incurred \$22 million of these integration costs. Remaining integration costs, primarily attributable to the migration of information systems, are expected to be incurred during the year ending December 31, 2015.

Cash contributions to non-U.S. retirement plans are expected to be \$35 million during 2015 and cash contributions to U.S. retirement plans are expected to be \$1 million during 2015. Estimated cash contributions for 2016 through 2018, under current regulations and market assumptions and including amounts associated with the European Interiors business plans, are approximately \$114 million.

During 2012, Korean tax authorities commenced a review of the Company's South Korean affiliates (including Halla) for tax years 2007 through 2012, and issued formal notice of assessments, including penalties, of approximately \$25 million for alleged underpayment of withholding tax on dividends paid and other items, including certain management service fees charged by Visteon. The Company's South Korean affiliates have paid approximately \$25 million to the tax authorities in 2013, as required under South Korean tax regulations, to pursue the appeals process. During the third quarter of 2014, the tax authorities refunded approximately \$11 million to the Company's South Korean affiliates comprised of \$5 million representing substantially of the tax associated with the management service fees charged by Visteon and \$6 million representing a partial refund related to the withholding tax on dividends paid. The Company continues to evaluate all available settlement opportunities, including litigation related primarily to the outstanding withholding tax item and believes it is more likely than not that it will receive a favorable outcome. During the fourth quarter of 2014, the Company abandoned pursuing further appeals related to several other items related to the South Korean audit resulting in a charge to income tax expense of approximately \$3 million. During 2012, Brazilian tax authorities issued tax assessment notices to Visteon Sistemas Automotivos ("Sistemas") of approximately \$15 million related to the sale of its chasis business to a third party. During 2013, after attempts to reopen an appeal of the assessment in order to suspend the debt and allow Sistemas to operate regularly before the tax authorities. The Company believes that the risk of a negative outcome is remote once the matter is fully litigated at the highest judicial level. These appeal payments in Korea and Brazil, as well as contingent income tax refund claims associated with other jurisdictions, total \$30 million as of March 31, 2015 and are inc

## **Cash Flows**

The Company has combined cash flows from discontinued operations with cash flows from continuing operations within the operating, investing and financing categories in the Consolidated Statements of Cash Flows of our consolidated financial statements in this Quarterly Report on Form 10-Q for all periods presented. As such, the discussion below includes both continuing and discontinued operations.

## **Operating Activities**

The Company generated \$173 million of cash from operating activities during the three months ended March 31, 2015, compared to \$96 million during the same period of 2014. The increase in cash from operations was primarily attributable to \$22 million higher net income during the three months ended March 31, 2015, \$20 million of payment and reimbursement timing for net recoverable value added tax, income tax and consumption tax, \$18 million for lower corporate annual incentive payments, \$8 million cash benefit from net capitalized engineering payments and receipts, and lower restructuring cash payments of \$7 million.



### Investing Activities

Cash used by investing activities during the three months ended March 31, 2015 totaled \$70 million, compared to cash used of \$20 million for the same period in 2014. The increase in cash usage was primarily due to a \$10 million shareholder loan to Yanfeng Visteon Investment Co., Ltd. during the three months ended March 31, 2015, a \$5 million cash payment in connection with the Thailand Closing of the Interiors Divestiture during the three months ended March 31, 2015, and the non-recurrence of \$35 million proceeds from asset sales during the three months ended March 31, 2014.

### Financing Activities

Cash used by financing activities of \$6 million for the three months ended March 31, 2015 decreased by \$14 million compared to a cash use of \$20 million for the three months ended March 31, 2014. The decrease in cash usage included \$13 million of lower dividend payments to non-controlling interest holders, primarily the non-recurrence of a \$10 million special dividend payment by Yanfeng Visteon Automotive Electronics Co. Ltd. ("YFVE") made during the quarter ended March 31, 2014. Additionally, the decrease in cash usage was affected by the receipt of \$10 million in proceeds associated with stock warrant exercises during the three months ended March 31, 2015, which were partially offset by \$8 million of higher debt payments during the quarter.

### **Debt and Capital Structure**

Additional information related to the Company's debt is set forth in Note 10, "Debt" to the consolidated financial statements included herein under Item 1. For additional information, refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, for specific debt agreements and additional information related to covenants and restrictions.

#### **Off-Balance Sheet Arrangements**

The Company has a \$15 million Letter of Credit ("LOC") Facility with US Bank National Association, which expires on September 30, 2015. This agreement was amended in September 2013 to extend the agreement for an additional two years, having an expiration date of September 30, 2015. Under the terms of the LOC facility, the Company must maintain a collateral account with U.S. Bank equal to 103% of the aggregated stated amount of the issued LOCs (or 110% for non-U.S. currencies) with reimbursement for any draws. As of March 31, 2015, the Company had \$7 million of outstanding letters of credit issued under this facility and secured by restricted cash. In addition, the Company had \$15 million of locally issued letters of credit to support various customs arrangements and other obligations, of which \$10 million is with HVCC affiliates and \$5 million is with other Visteon affiliates, with \$1 million secured by cash collateral.

In connection with the Interiors Divestiture, the Company agreed to provide a \$56 million revolving credit facility to the buyer. The seller-backed facility has a maturity of three years, an interest rate of Libor plus 5% and a default rate of interest for any interest and/or principal payment defaults. As of March 31, 2015, there were no draws on this facility.

The Company provided a \$40 million loan guarantee to Yanfeng Visteon Electronics (China) Investment Co., Ltd. ("YFVIC"), a 50% owned joint venture, in connection with the October 2014 YFVIC acquisition of a 49% direct ownership interest in YFVE. The guarantee contains standard non-payment provisions to cover the borrowers in event of non-payment of principal, accrued interest, and other fees for its five year tenor.

#### **Fair Value Measurements**

The Company uses fair value measurements in the preparation of its financial statements, utilizing various inputs including those that can be readily observable, corroborated or are generally unobservable. The Company utilizes market-based data and valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Additionally, the Company applies assumptions that market participants would use in pricing an asset or liability, including assumptions about risk.

In accounting for business combinations, the purchase price of an acquired business is allocated to its identifiable assets and liabilities based on estimated fair values. The excess of the purchase price over the amount allocated to the assets and liabilities, if any, is recorded as goodwill. Determining the fair values of assets acquired and liabilities assumed requires management's judgment, the utilization of independent appraisal firms and often involves the use of significant estimates and assumptions with respect to the timing and amount of future cash flows, market rate assumptions, actuarial assumptions, and appropriate discount rates, among other items.

In addition, to perform impairment testing for long-lived assets held and used, the Company occasionally engages independent appraisal firms with respect to the fair value of long-lived assets utilizing appraised values including cost and market approaches.



## **Recent Accounting Pronouncements**

See Note 1 "Basis of Presentation" to the accompanying consolidated financial statements under Item 1 "Financial Statements" of this Quarterly Report on Form 10-Q for a discussion of recent accounting pronouncements.

### **Forward-Looking Statements**

Certain statements contained or incorporated in this Quarterly Report on Form 10-Q which are not statements of historical fact constitute "Forward-Looking Statements" within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"). Forward-looking statements give current expectations or forecasts of future events. Words such as "anticipate", "expect", "intend", "plan", "believe", "seek", "estimate" and other words and terms of similar meaning in connection with discussions of future operating or financial performance signify forward-looking statements. These statements reflect the Company's current views with respect to future events and are based on assumptions and estimates, which are subject to risks and uncertainties including those discussed in Item 1A under the heading "Risk Factors" and elsewhere in this report. Accordingly, undue reliance should not be placed on these forward-looking statements. Also, these forward-looking statements represent the Company's estimates and assumptions only as of the date of this report. The Company does not intend to update any of these forward-looking statements to reflect circumstances or events that occur after the statement is made and qualifies all of its forward-looking statements by these cautionary statements.

You should understand that various factors, in addition to those discussed elsewhere in this document, could affect the Company's future results and could cause results to differ materially from those expressed in such forward-looking statements, including:

- Visteon's ability to satisfy its future capital and liquidity requirements; Visteon's ability to access the credit and capital markets at the times and in the
  amounts needed and on terms acceptable to Visteon; Visteon's ability to comply with covenants applicable to it; and the continuation of acceptable
  supplier payment terms.
- Visteon's ability to satisfy its pension and other postretirement employee benefit obligations, and to retire outstanding debt and satisfy other contractual commitments, all at the levels and times planned by management.
- Visteon's ability to access funds generated by its foreign subsidiaries and joint ventures on a timely and cost effective basis.
- Changes in the operations (including products, product planning and part sourcing), financial condition, results of operations or market share of Visteon's customers.
- Changes in vehicle production volume of Visteon's customers in the markets where it operates, and in particular changes in Ford's and Hyundai Kia's vehicle production volumes and platform mix.
- Increases in commodity costs or disruptions in the supply of commodities, including steel, resins, aluminum, copper, fuel and natural gas.
- Visteon's ability to generate cost savings to offset or exceed agreed upon price reductions or price reductions to win additional business and, in general, improve its operating performance; to achieve the benefits of its restructuring actions; and to recover engineering and tooling costs and capital investments.
- Visteon's ability to compete favorably with automotive parts suppliers with lower cost structures and greater ability to rationalize operations; and to exit non-performing businesses on satisfactory terms, particularly due to limited flexibility under existing labor agreements.
- Restrictions in labor contracts with unions that restrict Visteon's ability to close plants, divest unprofitable, noncompetitive businesses, change local work rules and practices at a number of facilities and implement cost-saving measures.
- The costs and timing of facility closures or dispositions, business or product realignments, or similar restructuring actions, including potential asset impairment or other charges related to the implementation of these actions or other adverse industry conditions and contingent liabilities.
- Significant changes in the competitive environment in the major markets where Visteon procures materials, components or supplies or where its products are manufactured, distributed or sold.
- Legal and administrative proceedings, investigations and claims, including shareholder class actions, inquiries by regulatory agencies, product liability, warranty, employee-related, environmental and safety claims and any recalls of products manufactured or sold by Visteon.
- Changes in economic conditions, currency exchange rates, changes in foreign laws, regulations or trade policies or political stability in foreign countries where Visteon procures materials, components or supplies or where its products are manufactured, distributed or sold.

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- Shortages of materials or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to or difficulties in the
  employment of labor in the major markets where Visteon purchases materials, components or supplies to manufacture its products or where its products
  are manufactured, distributed or sold.
- Changes in laws, regulations, policies or other activities of governments, agencies and similar organizations, domestic and foreign, that may tax or otherwise increase the cost of, or otherwise affect, the manufacture, licensing, distribution, sale, ownership or use of Visteon's products or assets.
- Possible terrorist attacks or acts of war, which could exacerbate other risks such as slowed vehicle production, interruptions in the transportation system or fuel prices and supply.
- The cyclical and seasonal nature of the automotive industry.
- Visteon's ability to comply with environmental, safety and other regulations applicable to it and any increase in the requirements, responsibilities and associated expenses and expenditures of these regulations.
- Visteon's ability to protect its intellectual property rights, and to respond to changes in technology and technological risks and to claims by others that Visteon infringes their intellectual property rights.
- Visteon's ability to quickly and adequately remediate control deficiencies in its internal control over financial reporting.
- Other factors, risks and uncertainties detailed from time to time in Visteon's Securities and Exchange Commission filings.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

The primary market risks to which the Company is exposed include changes in foreign currency exchange rates, interest rates and certain commodity prices. The Company manages these risks through derivative instruments and various operating actions including fixed price contracts with suppliers and cost sourcing arrangements with customers. The Company's use of derivative instruments is limited to mitigation of market risks, including hedging activities. However, derivative instruments are not used for speculative or trading purposes, as per clearly defined risk management policies. Additionally, the Company's use of derivative instruments creates exposure to credit loss in the event of non-performance by the counter-party to the derivative financial instruments. The Company limits this exposure by entering into agreements directly with a variety of major financial institutions with high credit standards and that are expected to fully satisfy their obligations under the contracts. Additionally, the Company's ability to utilize derivatives to manage market risk is dependent on credit conditions and market conditions given the current economic environment.

### Foreign Currency Risk

The Company's net cash inflows and outflows exposed to the risk of changes in exchange rates arise from the sale of products in countries other than the manufacturing source, foreign currency denominated supplier payments, debt and other payables, subsidiary dividends, investments in subsidiaries and anticipated foreign currency denominated transaction proceeds. Where possible, the Company utilizes derivative financial instruments to manage foreign currency exchange rate risks. Forward and option contracts may be utilized to protect the Company's cash flow from adverse movements in exchange rates. Foreign currency exposures are reviewed periodically and any natural offsets are considered prior to entering into a derivative financial instrument. The Company's primary hedged foreign currency exposures include the Korean Won, Euro, Japanese Yen, Mexican Peso, Czech Koruna, Hungarian Forint and Indian Rupee. Where possible, the Company utilizes a strategy of partial coverage for transactions in these currencies. As of March 31, 2015, the net fair value of foreign currency forward and option contracts was a liability of \$10 million while at December 31, 2014, the net fair value of forward and option contracts was a liability of \$10 million while at December 31, 2014, the net fair value of forward and option contracts was a liability of \$22 million.

The hypothetical pre-tax gain or loss in fair value from a 10% favorable or adverse change in quoted currency exchange rates would be approximately \$269 million and \$288 million for foreign currency derivative financial instruments as of March 31, 2015 and December 31, 2014, respectively. These estimated changes assume a parallel shift in all currency exchange rates and include the gain or loss on financial instruments used to hedge loans to subsidiaries. Because exchange rates typically do not all move in the same direction, the estimate may overstate the impact of changing exchange rates on the net fair value of the Company's financial derivatives. It is also important to note that gains and losses indicated in the sensitivity analysis would generally be offset by gains and losses on the underlying exposures being hedged.

In addition to the transactional exposure described above, the Company's operating results are impacted by the translation of its foreign operating income into U.S. dollars. The Company does not enter into foreign exchange contracts to mitigate this exposure.

#### Interest Rate Risk

The Company is subject to interest rate risk, principally in relation to variable rate debt. The Company may use derivative financial instruments to manage exposure to fluctuations in interest rates. However, as of March 31, 2015, the Company had no outstanding interest rate derivative instruments. Approximately 96% and 95% of the Company's borrowings were effectively on a variable rate basis as of March 31, 2015 and December 31, 2014, respectively. The Company continues to evaluate its interest rate exposure and may use swaps or other derivative instruments again in the future.

### Commodity Risk

The Company's exposures to market risk from changes in the price of production material are managed primarily through negotiations with suppliers and customers, although there can be no assurance that the Company will recover all such costs. The Company continues to evaluate derivatives available in the marketplace and may decide to utilize derivatives in the future to manage select commodity risks if an acceptable hedging instrument is identified for the Company's exposure level at that time, as well as the effectiveness of the financial hedge among other factors.

# Item 4. Controls and Procedures

# Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in periodic reports filed with the SEC under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

On July 1, 2014, the Company completed the acquisition of substantially all of the global automotive electronics business of Johnson Controls Inc. (the "Electronics Acquisition") for an aggregate purchase price of \$297 million, including \$31 million of cash and equivalents at the acquired business. As noted in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, management excluded entities acquired in the Electronics Acquisition from its assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2014. The acquired global electronics business of Johnson Controls represented approximately 12% of the Company's total assets as of December 31, 2014 and 9% of sales for the year ended December 31, 2014.

As of March 31, 2015, an evaluation was performed under the supervision and with the participation of the Company's management, including its Chief Executive and Financial Officers, of the effectiveness of the design and operation of disclosure controls and procedures, excluding all entities which were newly acquired in 2014. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of March 31, 2015.

# Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting during the three months ended March 31, 2015 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. The Company is integrating entities acquired in the Electronics Acquisition into the Company's operations, compliance programs and internal control processes. Specifically, as permitted by SEC rules and regulations, the Company has excluded these newly acquired entities from management's evaluation of internal controls over financial reporting as of December 31, 2014.

## Part II Other Information

## Item 1. Legal Proceedings

See the information above under Note 16, "Commitments and Contingencies," to the consolidated financial statements which is incorporated herein by reference.

### Item 1A. Risk Factors

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors discussed in Part I, "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2014. See also, "Forward-Looking Statements" included in Part I, Item 2 of this Quarterly Report on Form 10-Q.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table summarizes information relating to purchases made by or on behalf of the Company, or an affiliated purchaser, of shares of the Company's common stock during the fourth quarter of 2014.

| Period                        | Total Number of<br>Shares (or Units)<br>Purchased (1) | Average Price Paid<br>per Share (or Unit) | Total Number of Shares<br>(or units) Purchased as<br>Part of Publicly<br>Announced Plans or<br>Programs (2) | Approximate Dollar Value of<br>Shares (or Units) that May<br>Yet Be Purchased Under the<br>Plans or Programs (2) (in<br>millions) |
|-------------------------------|---|---|---|---|
| Jan. 1, 2015 to Jan. 31, 2015 | _   | _   |   | \$375   |
| Feb. 1, 2015 to Feb. 28, 2015 | 20,190  | \$100.88                                  | —   | \$375   |
| Mar. 1, 2015 to Dec. 31, 2015 | 1,318   | \$96.12                                   | —   | \$375   |
| Total                         | 21,508  | \$100.59                                  |   | \$375   |

(1) This column includes 21,508 shares surrendered to the Company by employees to satisfy tax withholding obligations in connection with the vesting of restricted share and stock unit awards made pursuant to the Visteon Corporation 2010 Incentive Plan.

(2) On August 11, 2013, the board of directors increased its share repurchase program authorization by \$875 million to a total authorization to repurchase up to \$1 billion of the Company's common stock thereafter until December 31, 2015. In May 2014, the Company entered into an accelerated stock buyback "(ASB") program with a third-party financial institution to repurchase shares of common stock for an aggregate purchase price of \$500 million. Under the ASB program, the Company paid the financial institution \$500 million and received an initial delivery of 3,394,157 shares of common stock using a reference price of \$92.07, and an additional delivery of 1,129,001 shares of common stock following the conclusion of the hedge period which determined a certain minimum amount of shares guaranteed under a portion of the program that had a maximum per share price of \$100.54. On October 15, 2014, the capped portion of the program concluded, and the Company received an additional 112,269 shares. The final settlement price for all shares delivered under the capped portion of the program was \$96.19. On May 1, 2015, the uncapped portion of the program concluded and the Company received an additional 534,214 shares. The final settlement price for all shares delivered under the program was \$97.25. The Company anticipates that additional repurchases of common stock, if any, would occur from time to time in open market transactions, non-discretionary programs or in privately negotiated transactions depending on market and economic conditions, share price, trading volumes, alternative uses of capital and other factors.

## Item 6. Exhibits

See Exhibit Index on Page 45.

## Signatures

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, Visteon Corporation has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

# VISTEON CORPORATION

By: /s/ Michael J. Widgren

Michael J. Widgren Senior Vice President, Corporate Controller and Chief Accounting Officer

Date: May 7, 2015

## Exhibit Index

| <u>Exhibit No.</u> | Description  |
|--------------------|--|
| 10.13              | Amendment No. 1, dated as of March 25, 2015, to Credit Agreement, dated as of April 9, 2014, by and among Visteon Corporation, each lender from time to time party thereto and Citibank, N.A., as administrative agent (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Visteon Corporation filed on March 27, 2015). |
| 31.1               | Rule 13a-14(a) Certification of Chief Executive Officer dated May 7, 2015.   |
| 31.2               | Rule 13a-14(a) Certification of Chief Financial Officer dated May 7, 2015.   |
| 32.1               | Section 1350 Certification of Chief Executive Officer dated May 7, 2015.   |
| 32.2               | Section 1350 Certification of Chief Financial Officer dated May 7, 2015.   |
| 101.INS            | XBRL Instance Document.**  |
| 101.SCH            | XBRL Taxonomy Extension Schema Document.**   |
| 101.CAL            | XBRL Taxonomy Extension Calculation Linkbase Document.**   |
| 101.LAB            | XBRL Taxonomy Extension Label Linkbase Document.**   |
| 101.PRE            | XBRL Taxonomy Extension Presentation Linkbase Document.**  |
| 101.DEF            | XBRL Taxonomy Extension Definition Linkbase Document.**  |
| * Indicates tha    | t exhibit is a management contract or compensatory plan or arrangement.  |

\*\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files as Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

In lieu of filing certain instruments with respect to long-term debt of the kind described in Item 601(b)(4) of Regulation S-K, Visteon agrees to furnish a copy of such instruments to the Securities and Exchange Commission upon request.

# CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(a)

# I, Timothy D. Leuliette, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Visteon Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2015

<u>/s/ Timothy D. Leuliette</u> Timothy D. Leuliette President and Chief Executive Officer (Principal Executive Officer)

# CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(a)

### I, Jeffrey M. Stafeil, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Visteon Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2015

<u>/s/ Jeffrey M. Stafeil</u> Jeffrey M. Stafeil Executive Vice President and Chief Financial Officer (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SS.1350 AND EXCHANGE ACT RULE 13a-14(b)

Solely for the purposes of complying with 18 U.S.C. ss.1350 and Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), I, the undersigned President and Chief Executive Officer of Visteon Corporation (the "Company"), hereby certify, based on my knowledge, that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2015 (the "Report") fully complies with the requirements of Section 13(a) of the Exchange Act and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/Timothy D. Leuliette</u> Timothy D. Leuliette

May 7, 2015

# CERTIFICATION PURSUANT TO 18 U.S.C. SS.1350 AND EXCHANGE ACT RULE 13a-14(b)

Solely for the purposes of complying with 18 U.S.C. ss.1350 and Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), I, the undersigned Executive Vice President and Chief Financial Officer of Visteon Corporation (the "Company"), hereby certify, based on my knowledge, that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2015 (the "Report") fully complies with the requirements of Section 13(a) of the Exchange Act of 1934 and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/Jeffrey M. Stafeil</u> Jeffrey M. Stafeil

May 7, 2015